



## **Business & Corporate Law Program Overview**

The Business Law Paralegal course prepares students for entry-level employment as a paralegal in a business law firm. It discusses important topics related to business law, including traditional and online dispute resolution, sales and leases, warranties, product liability, consumer law, e-contracts, negotiable instruments, corporations, financing, investor protection, online securities offerings, real and personal property, agency and employment, and international law in a global economy.

### **Program Objectives**

- To describe historical and constitutional foundations related to business law.
- To describe the relationship between business ethics and the law.
- To identify the basic elements and classifications of contracts.
- To describe the obligation of the parties involved in sales and lease contracts.
- To explain how the Uniform Computer Information Transactions Act (UCITA) affects e-contracts.
- To identify the requirements that must be met for an instrument to be negotiable.
- To define and explain a security interest.
- To outline and describe some major forms of business organization used by entrepreneurs in the United States.
- To identify and describe the express and implied powers of corporations.
- To describe the duties agents and principles owe to each other.

# Program Outline

## **Lesson 1: Foundations of Law and the U.S. Legal System Part I**

Chapter 1: Business and It's Legal Environment

Chapter 2: Business Ethics

Chapter 3: The U.S. Legal System and Court Jurisdiction

Chapter 4: Dispute Resolution

## **Lesson 2: Foundations of Law and the U.S. Legal System Part II**

Chapter 5: Constitutional Regulation of Business

Chapter 6: Torts

Chapter 7: Crimes and Business

Chapter 8: Legal Considerations in International Trade

## **Lesson 3: Contracts Part I**

Chapter 9: Introduction to Contract Law

Chapter 10: Offer, Acceptance, and Consideration

Chapter 11: Capacity to Contract, Reality of Consent, and Legality

Chapter 12: Contract Writings and Interpretations

## **Lesson 4: Estate Contracts Part II**

Chapter 13: The Rights and Obligations of Third Persons

Chapter 14: Discharge, Breach, and Remedies

Chapter 15: Formation of the Sales Contract: Contracts for Leasing Goods

Chapter 16: Title and Risk of Loss

## **Lesson 5: Agency**

Chapter 17: Performance and Remedies

Chapter 18: Warranties and Product Liability

Chapter 19: Introduction to Negotiable Instruments: UCC Article 3

**Lesson 6: Employment and Intellectual Property**

Chapter 20: Negotiability

Chapter 21: Negotiation and Holders in Due Course