



**Blackstone**  
CAREER INSTITUTE™

*Career Training Since 1890*

## *Program Catalog 2024-2025*

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## President's Message:

First of all, congratulations on taking the next step into looking at our Blackstone Career Institute programs. Now that you're here, I'd like to take a couple minutes to tell you why I think Blackstone has the finest at-home study programs for aspiring professionals.

Why Blackstone? Well, we've been providing career training since 1890, making us the first and oldest distance education training school. We're at the forefront of career training and we've got a curriculum of study that takes a backseat to no one. We prepare our students to go out into the world with the confidence to start their careers. They enter the job market knowing what they need to know, what to do, and when to do it. In short, we teach you how to get things done.

You can complete your studies at a pace that suits you. Got a busy week? You can pick up your studies when things are less hectic. Going away on a trip? We'll be here when you get back. You set your hours and the amount of time you put into your studies.

Do we offer the best at-home career programs available? We've worked hard to be able to say "yes!" But we're also constantly working to upgrade and update our studies so that Blackstone Career Institute stays at the top of its field.

If you've read this far, thanks for staying with my message. It's so hard to condense my pride in our school into a couple of paragraphs. Check us out. Whether you take a course to pursue a new career, advance your education, or simply achieve a personal fulfillment, your success is our goal.

Kevin J. McCloskey,

A handwritten signature in black ink that reads "Kevin J. McCloskey". The signature is fluid and cursive, written in a professional style.

President, Blackstone Career Institute



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Blackstone Career Institute,

1011 Brookside Rd., Suite 300, Allentown, PA 18016.

## ABOUT BLACKSTONE

### Our History

According to the 1969 World Book Encyclopedia, Blackstone was founded in 1890 as a correspondence school of law and is listed as one of the oldest correspondence schools in the nation. At the turn of the century, students with a desire to study law were confronted with many difficulties. Most textbooks were written in a technical style which was difficult to understand and cluttered with Latin words and phrases. The texts dealt primarily with practice and procedure, while the branches of the law that pertain to business transactions, such as private corporations and partnerships, were not readily accessible for student use.

In the early 1900s, a group of prominent educators identified with the Chicago-based Blackstone Institute decided to prepare an up-to-date commentary dealing with the modern rules of law and their origin, nature, and growth.

Eugene Gilmore, a Professor of Law and a member of the Educational Committee of the American Bar Association, was appointed Editor-in-Chief of the new series. His high standing in the legal education field, along with his acquaintance with university professors, lawyers, and judges, enabled him to attract the best legal talent in the country for this project. The Modern American Law Series was enthusiastically received by the legal community and laymen alike as a simple yet authoritative commentary on the law.

In the late 1970's the educational component of the Blackstone Institute changed from a School of Law to a legal assistant/paralegal program of study. The Institute moved from Chicago, Illinois to Dallas, Texas, and assumed operation under the name Blackstone Paralegal Studies. Additional lessons on legal research, ethics, and employment skills were added. The program was approved by the Texas Workforce Commission in December 1987, along with the National Association of Legal Assistants (NALA) as a 915-clock hour program, qualifying graduating students to sit for the prestigious Certified Paralegal (CP) exam.

Direct Learning Systems, Inc., (DLS) a full-service distance education company offering distance education courses in the food service industry, purchased the legal assistant/paralegal school named Blackstone Paralegal Studies from the retiring owner in September 2001 and relocated to Emmaus, Pennsylvania. Between 2001 and 2005, career training programs were developed in four allied health fields—Medical Transcription, Medical Billing & Coding, Medical Office Assistant, and Dental Office Assistant. In the same time period, eight advanced paralegal courses that qualify as continuing legal education for certified paralegals were developed and launched.

The school was renamed Blackstone Career Institute (BCI) to reflect the career-focused programs offered. In 2005, BCI received its initial accreditation from the DETC. By early 2006, BCI added four more career diploma programs: Pharmacy Technician, Physical Therapy Aide, Veterinary Assistant, and Child Care Provider.

To facilitate growth, the school relocated from Emmaus to nearby Allentown, Pennsylvania in July 2007. The new office location provides appropriate administrative, office, shipping, and record retention space to support the operations and its distance learning programs. In 2019, Home Health Aide was added, and Legal Nurse Consultant was added in 2023. Today, BCI offers ten Career Training

Programs, ten Certificate Courses, and ten Continuing Education Courses. MGS offers two courses.

Modern Gun School (MGS) was purchased in 2012. In 2015, MGS was accredited by the DEAC as a division of BCI. To reflect a clearer message to potential students and to be more socially responsible, in June 2024, the DEAC approved a name change from Modern Gun School to MGS Trade School.

BCI's curriculum is designed in collaboration with professionals, qualified and credentialed subject matter experts, and adjunct faculty to promote career-oriented education in the paralegal, education and allied health fields. Our programs meet the requirement of accreditation organizations while allowing flexibility to implement, update and evaluate curricula based upon the need of our students and certifying bodies. BCI's programs were developed and are offered to support the Institution's mission and goals.

## Mission Statement

*Blackstone Career Institute is committed to providing quality, relevant, and affordable distance education programs that focus on the knowledge and skills needed for entry level careers, professional development or personal goals.*

## Goals

The Goals of Blackstone Career Institute are:

1. to provide quality distance education to students seeking to prepare themselves for a career in their chosen field as a paralegal, pharmacy technician, veterinary assistant, allied health professional, or to achieve personal goals
2. to provide comprehensive lesson materials which are both applicable and up-to-date with regard to today's industry standards
3. to assist students in realizing their career and/or personal goals throughout their educational training by encouraging ongoing professional development and lifelong learning

## Objectives

The mission and goals of Blackstone Career Institute are accomplished by successfully achieving the following objectives:

- to provide high-quality distance education and training to individuals seeking entry-level training, para-professionals seeking continuing education, and adults looking to achieve their personal goals
- to foster a positive, supportive learning environment that motivates students to learn and accomplish educational goals through providing exceptional student support services
- to prepare graduates for an entry level position in their chosen field through a technology-driven curriculum that incorporates practical application of learned skills
- to supply a curriculum that prepares students to sit for a certification exam

when applicable to the program of study

- to continually revise, update, and/or add new courses of study when appropriate, offering the most current information to meet industry standards
- to evaluate its mission and measure its institutional effectiveness through the continual monitoring of students' academic progress, satisfaction, and graduate outcomes

## Learning Model

Blackstone Career Institute aims to provide students with engaging, comprehensive, high-quality curriculum in a flexible and convenient learning environment. The school strives to meet the educational goals of its students while giving them the opportunity to set the pace of their learning on a schedule that is compatible with their lifestyles and personal/professional commitments. Blackstone's enrollment model is an open-enrollment track wherein students can enroll at any time without having to wait for a class start date. The learning model is self-paced within certain maximum time limits per course and/or certificate. Blackstone's instructional model is comprised of an instructional team approach. The instructional team includes subject matter experts, adjunct faculty, education team and support staff. Blackstone's team is available to work with students as needs arise. The team approach allows BCI to customize support to individual student needs. Each course provides information on how to contact the Institute for support.

## Ownership, Governance and Administration

Direct Learning Systems, INC ("DLS, INC") owns Blackstone Career Institute:

- DLS, INC, is a private corporation which is wholly owned by Kevin J. McCloskey.
- DLS, INC operates three schools: Blackstone Career Institute, MGS Trade School, Institute For Writers, and 123ce.com.
- DLS, INC schools operate as both correspondence and online institutions.

### **Board of Directors:**

Kevin McCloskey, Chair

B.A. Mass Communications: Public Relations – Bloomsburg University – 1981

Valerie Behrle McCloskey, Vice Chair

B.S. Elementary Education – Bloomsburg University – 1983

Reading Specialist – Bloomsburg University of Pennsylvania - 1985

M.Ed – Bloomsburg University of Pennsylvania – 1985

Donnita Fisher, Secretary

B.S. Business Administration, Minor: Finance – Franklin University – 2014

A.A.S. Accounting– Lehigh Carbon Community College – 1996

Paul Grumbein, Jr., Director

B.S. Secondary Education – Bloomsburg University – 2012

M.Ed. – Guidance Counseling & College Student Affairs – Bloomsburg University – 2013

**Advisory Council:**

Peter Berge  
Brenda Hurley  
Paul Grumbein  
Christie Mory  
Pam Morris  
Jill DeGregorio  
Yasmine Candis  
Edward Aman  
Karen Moore

## Licensure, Accreditation and Affiliations

Blackstone Career Institute (BCI) is licensed by the Pennsylvania State Board of Private Licensed Schools, ensuring the highest quality curriculum and standards of business operations available.

BCI is accredited by the Distance Education Accrediting Commission (DEAC), 1101 17th Street NW, Suite 808, Washington, D.C. 20036, 202.234.5100, <https://www.deac.org/>. BCI is also accredited by the Middle States Association on Secondary Schools (MSA), St. Leonard's Court 3819-33 Chestnut Street, Suite 310 | Philadelphia, PA 19104-3171, 267.284.5000, <https://msa-cess.org/>.

The Distance Education Accrediting Commission is listed by the U.S. Department of Education as a nationally recognized accrediting agency. The DEAC and MSA are recognized members of the Council for Higher Education Accreditation (CHEA).

Blackstone has received the distinction of being a Military Friendly School and is approved by the Veterans Administration for Veterans Education Benefits including the GI Bill® as well as the Military Spouse Career Advancement Account for MyCAA benefits.

GI Bill® is a registered trademark of the U.S. Department of Veterans Affairs (VA). More information about education benefits offered by VA is available at the official U.S. government web site at <https://www.benefits.va.gov/gibill>.

BCI is recognized by the Better Business Bureau as an accredited business with a BBB rating of A+ and is a member of the Lehigh Valley Chamber of Commerce.



# ADMISSIONS

## Open Enrollment and Academic Calendar

BCI's enrollment model is an open-enrollment track meaning students can enroll in courses at any time with no wait for a start date. The learning model is self-paced within certain maximum time limits per course. Blackstone Career Institute allows students to enroll online anytime or by phone. The office is open Monday-Thursday 9:00 am -4:00pm EST throughout the year. Holiday closures can be found at the following link: <https://blackstone.edu/about-us/contact-us/>

## Admissions Criteria

Blackstone Career Institute enrolls all students without regard to their age, gender identity, color, race, sexual orientation, creed, religion, disability, veteran status, or citizenship status. All Blackstone students enrolled in an online program must have access to a compatible PC with Internet access. Incarcerated students must be able to receive printed materials via the USPS. Individuals with significant hearing and/or vision impairment should review our course format closely before enrolling to ensure their compatibility with BCI's education model. Our online programs and materials cannot be properly utilized if a student is unable to operate a computer. Students must provide their own software accommodations compatible with the institute's learning management system (LMS).

To qualify for admission, an applicant must meet the following requirements:

1. Complete BCI's Enrollment Agreement for admission. The agreement outlines the obligations of Blackstone and the student. The required down payment must be submitted at time of enrollment.
2. Submit information on high school completion. All students are required to have a High School Diploma or GED Equivalency Certificate to enroll in a Blackstone program. Physical or electronic evidence of this credential must be submitted to the school. Legal Nurse Consultant students must provide evidence of a Registered Nurse (RN) credential.
3. Once Blackstone has received and reviewed the agreement, the accepted applicant will receive a welcome letter with instructions on how to begin their course.
4. New students must complete a Reading Assessment as a first step in their career program. Students access this assessment through BCI's Online Student Center. Once the assessment is satisfactorily completed (grade of 70% or above), the student can begin their program lessons. Students who receive a 69% or lower are eligible for one retest.

For programs that include an on-site externship, additional requirements will apply including:

- current resume
- a valid driver's license and current auto insurance
- health history /immunization record and physical exam
- background check
- drug screen
- liability insurance
- CPR certification

Costs associated with these requirements are the responsibility of the student.

*Note: Externship hours are subject to the discretion of the location and may include evenings and weekends.*

It is the responsibility of the student to review their state's regulatory information and professional licensing and/or certification requirements prior to enrollment.

For more information, visit <https://blackstone.edu/about-us/state-licensing/>

## Tuition and Fees

Blackstone Career Institute offers interest-free monthly payment plans. However, the school does not participate in federal financial aid. See our website <https://blackstone.edu/education-to-fit-your-lifestyle-and-budget/> for tuition pricing on all our programs. A schedule of optional fees is found <https://blackstone.edu/tuition-protection-policy>. Optional fees are non-refundable.

Students entitled to Veterans Education Benefits including Chapter 31, Vocational Rehabilitation and Employment, or Chapter 33, Post 9/11 GI Bill ® benefits are able to participate in their selected program while awaiting payment from the Department of Veterans Affairs if the student has provided a Certificate of Eligibility or Statement of Benefits obtained from the VA.

## Student Tuition Protection and Refund Policy

Blackstone Career Institute is confident that the course you have selected will be everything we advertise. To assure you of this, we provide this cancellation and refund policy. A student may cancel or withdraw from the program by notifying the school in any manner; a written request is recommended. All monies will be refunded if your application is rejected by BCI. If you cancel within 5 days from the signature date on your Enrollment Agreement, all monies will be refunded. If you cancel or withdraw after 5 days from the signature date of your Enrollment Agreement, but prior to receipt by the school of your first lesson, you are obligated to pay a registration fee of 15% of tuition or \$150, whichever is less. The registration fee is included in the total cost and is assessed at the time of cancellation or withdraw. If you cancel or withdraw after submitting the first lesson, you are obligated to pay the school the registration fee, plus a percentage of tuition as follows:

1. Up to and including 10% of the lessons, 10% of the tuition.
2. After submitting more than 10% up to and including 25% of the lessons, 25% of the tuition.
3. After submitting more than 25% up to and including 50% of the lessons, 50% of the tuition.
4. After submitting more than 50% of the lessons, you owe the school the full tuition.

Students who wish to cancel or withdraw their enrollment with Blackstone and have a balance due, will have their terms payment processed through their existing credit or debit card account. A reinstatement fee of \$75.00 will be required for the reactivation of any enrollment if requested within 180 days from initial cancellation or withdraw. Refunds are processed within 30 days to the payee of record. All materials, and e-books are non-refundable. Termination date is the date student requests cancellation or withdraw. For a sample refund calculation, please visit <https://blackstone.edu/tuition-protection-policy/>

## Technology Requirements

### *Minimum System Requirements*

- 2 core 1.5 GHz processor/CPU
- 4 GB memory/RAM
- 128 GB hard drive/HDD
- Windows 7 32-bit for PC or OSX Catalina 64-bit for Mac
- 1.8 Mbps internet speed

### *Recommended System Requirements*

- 4 core 1.5 GHz processor/CPU
- 8 GB memory/RAM
- 128 GB solid state drive/SSD
- Windows 10 64-bit for PC or OSX Monterey 64-bit for Mac
- 10 Mbps internet speed

### *Software Requirements*

- PDF viewing software such as Adobe Reader or Foxit Reader
- Word processing software such as Microsoft Office or Google Suite
- Updated Internet browser such as Google Chrome, Firefox, Microsoft Edge, or Safari
- Active Email account

## International Students

Students living in Hawaii, Alaska, and students living outside the contiguous U.S. must contact the school prior to enrollment to determine shipping costs. Blackstone Career Institute cannot accept enrollment from EU countries. Tuition payment must be paid in U.S. funds. International students are required to participate in the full payment plan. Contact Blackstone for specific details at 800-826-9228 or email [info@blackstone.edu](mailto:info@blackstone.edu). Additional fees for shipping, handling, and applicable custom duties will be calculated on the weight of the course materials being sent and the shipping address location.

## Acceptance of Credits

Tuition reduction will be considered for equivalent college coursework earning a B or better, completed within two years preceding entrance into Blackstone Career Institute. Determination of credit will be made by Blackstone's Education Department upon receipt and evaluation of an official school transcript and course description prior to enrollment. Once the amount of financial credit is determined, it will be applied to the student's account. Students are still required to complete all academic exams and assignments, regardless of approved credits.

## Transfer of Credits

Blackstone Career Institute does not guarantee the transferability of its credits to any other institution unless there is a written agreement with another institution. The acceptance of transfer academic credits to another institution is determined by the receiving institution. Institutions individually establish criteria for transfer credit acceptance based on many factors, including but not limited to course content, degree or non-degree courses, final grade, credits per course and age of credits. Courses in BCI's diploma programs may or may not transfer to other institutions and depends solely on the receiving institution's criteria and determination. Blackstone Career Institute does not imply or guarantee the transferability of credits from its Diploma and Certificate programs.

## Accommodations Policy

The Americans with Disabilities Act (ADA) of 1990, as amended, protects individuals with disabilities from discrimination. Blackstone Career Institute (BCI) complies with the terms and conditions of the Americans with Disabilities Act. Reasonable accommodations are provided to qualified students with disabilities. The ADA does not require institutions to take action that would fundamentally alter the nature of its programs or services, compromise essential requirements of a course or program, or impose an undue financial or administrative burden which is deemed reasonable and customary.

All BCI students enrolled in an online program must have access to a compatible PC with Internet access. Individuals with significant hearing and/or vision impairment should closely review the course format before enrolling to ensure their compatibility with BCI's education model. BCI's programs and materials cannot be properly utilized if a student is unable to operate a computer.

BCI accepts all reasonable accommodation requests via email: [info@blackstone.edu](mailto:info@blackstone.edu) Attn. Education Department. For a request to be processed, it is the student's responsibility to provide the following documentation:

Name, program/course, phone number, email, medical/healthcare documentation signed by the professional within 5 years of today's date, accommodation requested, reason for accommodation, signature, date.

All completed requests for accommodation will be reviewed by the Education Department within five business days. A response email that outlines what accommodations (if any) have been approved, and the process for delivering the approved accommodations will be sent to the email supplied.

## STUDENT SERVICES

### Student Orientation

Once enrolled, students receive the following information to begin their studies with Blackstone Career Institute:

- Student Identification Number
- Student Handbook
- Guidelines for the Online Student Center
- Program Outline
- First Lesson Materials

All lessons and study guides included in your online program are accessed online. If textbooks or electronic textbooks are included in your program they will be sent to you at the time outlined in your program.

Students are required to read an instruction document which is located in the Online Student Center before starting their program. A video tutorial of the Online Student Center is also provided. In addition, all students enrolled in Blackstone career courses must complete a skills for success lesson at the beginning of their program. Blackstone's Skills for Success lesson was developed to introduce new students to the Blackstone learning format. It contains an extended introductory section outlining the policies already stated in our student handbook and welcome packet documents. We developed this lesson in order to help students identify what kind of learner (visual, auditory, etc) they are, and how to tailor their study habits accordingly. Skills for Success also teaches students effective study practices like diagram creation and memory tricks.

Due to the online nature of our courses we include a section that reviews the typing skills of the student. When a student finishes the Skills for Success lesson, they are equipped with tools they need to confidently complete a Blackstone career program.

### Change of Contact Information

In order to receive information essential to your studies, you must promptly report all changes in name, mailing address, or e-mail address to Blackstone by telephone, e-mail or mail. A change in name will require proof, such as a marriage license. Blackstone is not responsible for reshipment or replacement costs of course materials if an address change has not been received by the school.

## Payments

Payments are automatically deducted from your credit/debit card on a monthly basis. Additional payments can be made online, by phone or by mail. Student ID numbers must be included on all payments. If mailing a payment please send it to:

Blackstone Career Institute  
P. O. Box 3717  
1011 Brookside Rd, Suite 300  
Allentown, PA 18106

## Blackstone Career Center

BCI's online Career Center provides valuable information for job seekers, with information specially geared to assist graduates of the career training programs. The Career Center can be found at <https://blackstone.edu/career-center/>. The career center is organized into three areas: Legal Careers, Allied Health, and Service Careers.

The Career Center will help you learn how to coordinate your job search, find resume writing and interviewing tips, become skilled in networking, and make yourself marketable to employers.

**Employment, job placement or salary/salary ranges are not guaranteed to graduates upon program completion.**

# POLICIES AND PROCEDURES

## Program Schedules

The time limit for the completion of lesson assignments depends upon the program or course in which you are enrolled and will either be six months or one year from your official start date. If additional time is needed an extension may be granted if requested in writing, by phone, or by e-mail.

Career Diploma programs can be completed within four (4) months, students are permitted up to twelve (18) months from date of enrollment to complete their program. Students may request two (2) 6-month extensions for a nominal fee.

## Setting a Study Schedule

Here is an easy way to make a study schedule:

1. How many lessons in your program or course? \_\_\_\_\_
  2. Number of weeks to complete a lesson? \_\_\_\_\_
    - If you can study 1 hour a day - 2 weeks.
    - If you can study 2 hours a day - 1 week.
1. \_\_\_\_\_ x 2. \_\_\_\_\_ = \_\_\_\_\_  
(number of lessons) (number of weeks to complete a lesson) (completion time)

## Academic Progress

Blackstone Career Institute's programs are self-paced independent study programs with support from faculty and staff. BCI's asynchronous learning model allows students to complete coursework at their own pace with a set completion date. To maintain satisfactory academic progress, students are expected to meet the following qualitative and quantitative standards:

- Submit a lesson every 30-45 days
- Maintain a minimum 70% grade average.
- Complete their program within 150% of the published length of the program.

BCI reserves the right to discontinue the training of any student who does not meet quantitative or qualitative standards. To ensure students are participating in the course curriculum, student accounts are screened on a weekly basis to identify missing grades, assignments, or underachieving students. If a student fails to maintain the school's standard of progress for two consecutive units, the Education department contacts the student to identify any issues and provide assistance. If no response is received, the student will be notified that they are being put in an inactive status for 90 days. If the student does not respond or submit a lesson within that time frame, the student will be informed that they will be withdrawn from the program according to the refund policy.

## Exams and Grading

Upon conclusion of each lesson or study unit, using a unique username and password, students complete and submit exams through the school's Online Student Center. Grade Reports provide instant feedback and can be viewed in the Online Student Center. Assignment and project results are emailed or mailed to the student.

In order to maintain fairness, consistency, and accuracy, BCI relies on the following:

- Grading rubrics are used where applicable, to ensure fairness and accuracy in grading projects and homework assignments
- The Education Department ensures the course material provided supports the objectives being assessed.
- Online examinations are built on a secure platform and graded automatically
- Feedback is provided to the student when assignments are graded
- Students may dispute a grade received by contacting the school

**Exam Results:** BCI's Online Student Center delivers examinations to students. A secure username and password is provided to each student and ensures security for both the student and BCI. Because online examinations are automatically graded, students have access to their score immediately.

**Assignment Results:** Students are notified of graded assignment results via mailed or emailed grade reports. Student Services regularly checks student accounts for missing assignments and will notify the student via email to encourage assignment submission.

## Retesting

Students who receive 69% or lower on any exam will be eligible for a retest. Blackstone's policy is that any student who passes a retest may not score higher than 70%, no matter what grade they received on the retest. Students who fail to achieve a minimum passing grade (70%) on a retest will receive the higher grade of the two failed exams and the score will be calculated into the final average. No further retesting is available.

## Grading System

Examinations are scored on a straight numerical basis. Once a student has completed all of the lessons in a program or course, the final grade is determined by averaging all the lesson grades together. The equivalent letter grade is determined by the following scale:

Letter Grade		Numerical Equivalent
A	Excellent	94-100
B	Good	86-93
C	Satisfactory	78-85
D	Passing	70-77
F	Failing	Below 70
W	Withdrawal	

Homework assignments or projects, if included in your program, are graded on a satisfactory vs. unsatisfactory basis. Students are required to resubmit an unsatisfactory assignment. Homework grades are not calculated into your average; however, satisfactory completion of all assignments is required for graduation.

### Grade Disputes

A student may contest a grade by contacting the school, preferably via email to [instructor@blackstone.edu](mailto:instructor@blackstone.edu). If the student does not feel the response and explanation resolves his or her question or complaint, the student may request that the Director of Education review the complaint and make a final decision.

### Program/Course Interruption

If students need a temporary leave of absence from their program, a request should be made in writing to Blackstone. One three-month leave of absence will be granted for good cause. A leave of absence does not extend the required time for completion.

### Online Student Center Discussion Board Acceptable Use Policy

Students can post comments on a variety of topics pertaining to their program, but they are prohibited from sharing exam answers or discussing specific exam material. BCI expects their students to respect each others' opinions and to refrain from inappropriate language. We reserve the right to delete any comments that we feel are inappropriate for the student community. If students are not staying within our guidelines, we will remove their posting privileges for 30 days. They can be reinstated after that time period.

### Academic Records

Blackstone Career Institute complies with the Federal Education and Privacy Act of 1974, as amended. This act is designed to protect the privacy of educational records, to establish the rights of students to inspect and review their educational records, and to provide guidelines for the correction of inaccurate or misleading data through informal and formal hearings.

A student who believes that an error has been made in assignment of a grade must initiate contact with the school within 30 days from the date the grade was posted. Failure to act within 30 days disqualifies the student from further consideration of the matter. Students are responsible for reporting any other type of error on their academic record. Blackstone Career Institute is not liable for unreported errors on student records.

### Complaint Resolution

If a student has a question or problem, please contact the Blackstone Student Services staff. If the problem is not resolved, you may direct your complaint in writing to the Chief Operating Officer who will respond within 10 business days. Concerns that have not been satisfactorily resolved by the Blackstone staff may be directed to:

1) Pennsylvania State Board of Private Licensed Schools, Division of Law Enforcement  
Education and Trade Schools, Pennsylvania Department of Education, 607 South Drive, Floor



3E, Harrisburg, PA 17120, Phone: 717-783-8228,  
2) Distance Education Accrediting Commission, 1101 17th Street, NW, Suite 808, Washington, DC 20036, Phone: 202-234-5100, <https://www.deac.org/>

## Lexis®

For students in the Legal Assistant/Paralegal Program, Blackstone includes four months of access to the Lexis® Research System. The student membership includes an online tutorial, a 24-hour help line and a step-by-step Lexis® learning guide. Lexis provides online access to state and federal case law; codes and statutes; extensive case summaries, court documents; over 3.5 billion public records; business, legal, and regional news; expert commentary on the law; Shepard's® Citations Service; and more. Students will also complete online modules on LexisLearn® to receive additional training.

## Honors Program

The Honors Program is for recognition of Blackstone Career Institute's highest achieving students in the career training programs. Any student who attains a final average of 94–100% at the end of their career training program will qualify as graduating “with Distinction.” The diploma issued upon graduation will note this honor.

## Graduation and Completion Documents

Upon successful completion of their program the student is awarded a transcript and a diploma or certificate. In order to earn a diploma or certificate, a student must achieve a minimum overall average of 70% in the program or course. A diploma or certificate and an official transcript of record are furnished to the student at the conclusion of their program or course without charge. For additional copies, a nominal fee is charged.

## Student Identity Verification

The student identity verification policy enables BCI to verify that the student who registers in a course or program is the same student who participates in and completes the course or program. All students are assigned an individual Student Identification Number (ID) and secure login credential at the time of enrollment. These assigned identifiers are used to access BCI's Online Student Center.

Students who have forgotten their password or request to change their password must contact Student Services. The Student Services representative will ask the student to confirm identifying information before updating the password.

Appropriate use of technology is the student's responsibility. Students should take precautionary measures to keep login credentials secure and make arrangements to change password credentials periodically or in the event a breach is suspected.

## Academic Integrity

### Student Code of Conduct

Blackstone Career Institute maintains a Student Code of Conduct to protect the rights of students, faculty, staff, and Blackstone itself. Blackstone Career Institute students are required to adhere to the following policies in their academic and personal conduct.

Students must:

1. Be respectful and courteous to fellow students, faculty, and staff.
2. Accept responsibility for their own actions.
3. Adhere to all policies that appear in Blackstone catalogs, student handbooks, study materials, website and enrollment agreements.
4. Never misrepresent the school or its staff in online social communities.
5. Follow all rules on submitting work and taking examinations.
6. Not use others work, or present another individual's ideas as their own.
7. Not seek, receive, or give unauthorized help on assignments, quizzes, or examinations.

## Academic Honesty

Each student doing their own work is the basis of independent study. Since students study at their own pace and schedule their own exams, there should never be any undue pressure when taking an exam. Blackstone does encourage students to be fully prepared prior to taking any exam. The objective is to learn and understand the materials you are studying. Any student suspected of academic dishonesty will be suspended from the program. There are many different forms of academic dishonesty. The following kinds of honesty violations and their definitions are intended to serve as examples of unacceptable academic conduct.

**Cheating:** Any inappropriate activity in which the work submitted to the school does not represent the work of the enrolled student. This would include submission of someone else's work, submission of answers obtained through inappropriate measures, or providing answers to another student.

**Plagiarism:** Using another person's ideas or finished work as your own without giving credit to the source. It includes copying or paraphrasing something and using it as if you had done the work yourself.

**Fabrication:** Falsifying or inventing information and presenting it as legitimate; misrepresenting oneself or one's status, potentially damaging Blackstone's reputation or any of the members of its academic community.

**Facilitating Academic Dishonesty:** Assisting another student in an act that violates the standards of academic honesty; providing information, material, or assistance to another person knowing that it may be used in violation of academic honesty policies; providing false information in connection in any academic honesty inquiry.

### Online Etiquette (Netiquette)

Netiquette refers to proper and polite ways to communicate with others when using the internet. The current laws to protect the rights and dignity of citizens apply online. Follow the same responsible and respectful behaviors online that are acceptable when connecting in person. In simple terms this means that the values society has in place against such things as hate speech, copyright violations and other forms of theft remain intact.

**Student Code of Conduct Violation**

The Student Code of Conduct applies to all Blackstone Career Institute students. Failure to comply will automatically be referred to the Education Director for review and recommendations. If any student is found to have engaged in academic dishonesty in any form — including but not limited to cheating, plagiarizing and fabricating — that student will be dismissed from Blackstone Career Institute. There will be no exceptions.

## Information for California Students

The State of California established the Student Tuition Recovery Fund (STRF) to relieve or mitigate economic loss suffered by a student in an educational program at a qualifying institution, who is or was a California resident while enrolled, or was enrolled in a residency program, if the student enrolled in the institution, prepaid tuition, and suffered an economic loss. Unless relieved of the obligation to do so, you must pay the state-imposed assessment for the STRF, or it must be paid on your behalf, if you are a student in an educational program, who is a California resident, or are enrolled in a residency program, and prepay all or part of your tuition.

You are not eligible for protection from the STRF and you are not required to pay the STRF assessment, if you are not a California resident, or are not enrolled in a residency program.

It is important that you keep copies of your enrollment agreement, financial aid documents, receipts, or any other information that documents the amount paid to the school. Questions regarding the STRF may be directed to the Bureau for Private Postsecondary Education, 1747 North Market Blvd., Suite 225, Sacramento, California, 95834, (916) 574-8900 or (888) 370-7589.

To be eligible for STRF, you must be a California resident or are enrolled in a residency program, prepaid tuition, paid or deemed to have paid the STRF assessment, and suffered an economic loss as a result of any of the following:

1. The institution, a location of the institution, or an educational program offered by the institution was closed or discontinued, and you did not choose to participate in a teach-out plan approved by the Bureau or did not complete a chosen teach-out plan approved by the Bureau.
2. You were enrolled at an institution or a location of the institution within the 120 day period before the closure of the institution or location of the institution, or were enrolled in an educational program within the 120 day period before the program was discontinued.
3. You were enrolled at an institution or a location of the institution more than 120 days before the closure of the institution or location of the institution, in an educational program offered by the institution as to which the Bureau determined there was a significant decline in the quality or value of the program more than 120 days before closure.
4. The institution has been ordered to pay a refund by the Bureau but has failed to do so.
5. The institution has failed to pay or reimburse loan proceeds under a federal student loan program as required by law, or has failed to pay or reimburse proceeds received by the institution in excess of tuition and other costs.
6. You have been awarded restitution, a refund, or other monetary award by an arbitrator or court, based on a violation of this chapter by an institution or representative of an institution, but have been unable to collect the award from the institution.
7. You sought legal counsel that resulted in the cancellation of one or more of your student loans and have an invoice for services rendered and evidence of the cancellation of the student loan or loans.

To qualify for STRF reimbursement, the application must be received within four (4) years from the date of the action or event that made the student eligible for recovery from STRF.

A student whose loan is revived by a loan holder or debt collector after a period of noncollection may, at any time, file a written application for recovery from STRF for the debt that would have otherwise been eligible for recovery. If it has been more than four (4) years since the action or event that made the student eligible, the student must have filed a written application for recovery within the original four (4) year period, unless the period has been extended by another act of law.

However, no claim can be paid to any student without a social security number or a taxpayer identification number.

## GENERAL INFORMATION

### Administrators, Faculty and Staff

Our faculty includes instructors with years of practice in teaching and developing distance education programs. Their educational and professional backgrounds, as well as memberships in professional organizations, give them access to the most up-to-date training and changes in the field.

#### Staff

Name	Title
Kevin McCloskey, B.A.	President
Valerie Behrle McCloskey, B.S., M.Ed.	Director of Education
Stacy Feifel, B.S., M.Ed.	Director of Academic Programs
Michele Long, B.S., M.Ed.	Director of Regulatory and Compliance
Donnita Fisher, A.A.S., B.A.	Accounting and Finance Manager
Maggie McCloskey, B.A.	Director of Marketing and Development
Jacque Irizzary, B.S.	Manager of Business Operations & Growth (COO)
Tammy Kromer	Student Services / Mail Room Manager
Richard Scutt	Student Services / Shipping Room Associate
Anthony Germani	Student Services / Sales Development
Cameron Kilpatrick	Student Services / Shipping Room Associate
Madeline Erk	Student Services / Content Writer/Editor
Shannon Jacobs	Student Services/Social Media/Advertising Manager
Morgan Laney	Student Services / Jr Graphic & Web Designer
Christine Molnar	Student Services Representative
James McCloskey	Student Service Representative
Syd Vincent	Student Services/ Content Writer
Denise Di Bernard	Print Specialist / Graphic Designer

## Faculty

Name	Title
Michael Hoffman, B.S.	Child Care Provider Adjunct Faculty
Laura Zagnoni, B.S., PharmD.	Pharmacy Technician Adjunct Faculty
Colette Jesikiewicz, CDPMA, FADAA	Dental Office Assistant Adjunct Faculty
Jeffrey Hauck, MSc, MOS, JD, Ph.D. (ABD)	Legal Assistant / Paralegal Adjunct Faculty
Laura Switkowski, B.S.	Veterinary Assistant Adjunct Faculty
Audrey Kirchner, CHDS	Medical Transcription Adjunct Faculty
Kara Silvers, B.S., M.A., CPC, CPC-I	Medical Billing & Coding Adjunct Faculty
Samantha Upton, B.S., R.N.	Medical Office Assistant Adjunct Faculty
Raul Pernites, B.S., CTRS, CDP	Home Health Aide Adjunct Faculty
Jill Noonan, RN, JD	Legal Nurse Consultant Adjunct Faculty

### How to Contact Us

Your success is important to us. If you have a question about your account or need help with your studies, our friendly staff is here to help you. We take pride in delivering outstanding service and our staff can be counted on to assist you in your program.

There are two ways to contact us:

1. For questions related to your coursework, you may reach us by e-mail at **instructor@blackstone.edu**. Tell us what lesson you are studying, the page number, exam/question number, and how we can help. For general inquiries regarding your student account, payments, etc., please email the Student Services staff at **info@blackstone.edu**. Please include your Student ID number on all email correspondence. You will receive a response within one business day.
2. You may call the school Monday through Thursday during the hours of 9:00 A.M.–4:00 P.M. (EST). If you call after hours, please leave a message with your name, Student ID number, and information regarding the question or issue. Also, let us know the best time to call you back. Our phone number is **(800) 826-9228**.

### The Blackstone Online Community

As a distance education student, you may be wondering how you can communicate with fellow students and keep in touch with your school. Blackstone has several ways for you to become engaged in our community, including:

- Discussion boards and chat rooms in our Online Student Center.
- A growing Facebook group that you can use to network with current students and alumni

- An online blog that offers useful information and tips for career success, as well as school news

## Intellectual Property

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Requests for permission to make copies of any part of the work should be mailed to Copyright Permissions, Blackstone Career Institute, P.O. Box 3717, Allentown, Pennsylvania 18106-0717.

## Privacy Policy

Blackstone Career Institute (BCI) recognizes the importance of protecting the privacy of our students and visitors to Blackstone. By viewing and utilizing this site, you are accepting Blackstone's Privacy Policy, along with the collection and use of information.

Described below, our privacy policy explains what information may be collected, how this information may be used, appropriate disclosure of the information, as well as your rights regarding any review, correction, or deletion.

### Rights to the User

- Right to be informed
- Right of access
- Right of rectification
- Right to erasure
- Right to restrict data processing
- Right to data portability
- Right to object

### Collection of Information

Our site has the ability to collect two types of information, general and personal. General informa-

tion contains non-personal data from visitors to our website. This information is used for general purposes only and in ways that do not identify the individual user. This information may include statistical data such as location, time of visit, day the visit was made, and the visit path.

The second type of information collected is specific to the visitor and would include information provided by the user. This information would include your e-mail address, name, street address, and any contact information provided.

Blackstone uses technology called “cookies” to collect much of the information described above. Our cookies do not access, collect, or reveal any personal information stored on your personal computer. Disabling your Internet Browser to prevent cookies will prevent your ability to function on our website.

Blackstone may be required to collect additional information from students using government or military funding (MyCAA, GI Bill, etc.), including their VA file number and/or social security number.

If you are an international student or using our site from outside the United States, Blackstone would like to make you aware that you are sending your information to the United States where our servers are located locally. This information may be transferred within the United States, or to other countries outside your country where you reside. It is possible that these countries, which would include the United States, may not have laws for data protection that are as compendious or protective as the laws in your country of residence. However, Blackstone’s collection of data and the storage of it will be supervised by this Privacy Policy.

### Examples of Information Collected

**Identity information** – name, contact details (address, phone, etc.), account details (username/password)

**Financial information** – credit or debit card information

**Demographic information** – age, gender, education level, etc.

**Student Educational Records** – proof of prior education verification, exam and assignment submissions, grade information

**Information for government or military-funded programs** – social security and/or VA file number, eligibility or approval documentation from the program

### Use of Information

The collection of information is used primarily for the improvement of services to our students. Information you provide voluntarily through our online request forms and enrollment agreements will be used to process those requests. E-mail inquiries will utilize the e-mail address provided for any appropriate correspondence.

The people who have access to student and prospective student information are Blackstone Career Institute authorized employees.

As a privately licensed school in the state of Pennsylvania, Blackstone is required through the Pennsylvania Department of Education (PDE) to retain graduated student information for a minimum of 50 years. All student records are stored based on accepted business practices, educational licensure and accreditation requirements, and applicable state and federal laws.

### Privacy Pledge

On occasion, Blackstone will make our list of contact and student directory information available to reputable business and academic associates. If you wish to be excluded simply notify B.C.I., Student Services at:

Blackstone Career Institute  
Attn: Student Services  
P.O. Box 3717  
Allentown, PA 18106-3717

Email: [info@blackstone.edu](mailto:info@blackstone.edu)

Hours: Monday-Thursday, 9:00 am-4:00 pm EST.



## Informational Access

Maintaining our system with complete, current, and accurate information allows Blackstone to provide our students with exceptional service. Students are asked to keep in contact with Blackstone to ensure their information remains relevant. All personal information provided by you can be viewed upon request, with the availability of corrections and/or deletion of incorrect information.

Individuals who provide their information to Blackstone who are not enrolled with the school can request to have their information deleted from the database.

## Security

Blackstone currently utilizes GoDaddy.com, Inc. to provide secure transmission of all enrollment agreement activities including online payment information. We also use established industry-standard security measures to protect all information services. While we strive to provide 100% security for all transmissions, we cannot guarantee that all general information submissions will be completely secure. Unauthorized modification or misuse of information stored within our website or operating systems will be investigated and may result in criminal prosecution.

BCI utilizes Authnet's CIM system to secure credit card data and no customer financial data is stored online or in our internal servers.

BCI ensures the instructional technology is up-to-date, reliable, and is properly maintained through the constant monitoring of delivery software and hardware and by using an Amazon web server and WP Engine to host its web properties. These companies use the latest technology and provide consistent updates to ensure security and reliability. BCI continually reviews new and emerging technologies for possible implementation.

Blackstone's student database has several features to ensure the accuracy of student record-keeping. All staff members are assigned unique individual login codes which help management track which staff members have made changes in the database. Individual staff members' ability to perform certain functions is limited by their authorization status, with management having ultimate control over all functions. Management has the ability to review student electronic records to ensure that their accuracy is being maintained. Electronic records are backed up digitally and are encrypted using the latest encryption technology. A copy of the backup is stored off-site.

BCI uses the following procedures for ensuring security, maintenance, and protection of student records:

- Applicants for employment are interviewed and screened not only for their qualifications and ability to perform the functions of the position, but also for character and personality traits that indicate the applicant is honest and ethical.
- Staff are required to adhere to all policies, including FERPA requirements.
- Student Service staff are required to verify the student's identity prior to releasing personal or sensitive information.
- All physical documents are kept in locked file cabinets, under fire suppression, or shredded if necessary.

## Google

Google, as a third party vendor, uses cookies to serve ads on our site. Google's use of the DART cookie enables it to serve ads to our users based on their visit to our site and other sites on the Internet. Users may opt out of the use of the DART cookie by visiting the Google ad and content network privacy policy. We have implemented the following:

- Remarketing with Google Analytics/Google AdWords
- Google Display Network Impression Reporting
- Demographics and Interests Reporting

We along with third-party vendors, such as Google use first-party cookies (such as the Google Analytics cookies) and third-party cookies (such as the DoubleClick cookie) or other third-party identifiers together to compile data regarding user interactions with ad impressions, and other ad service functions as they relate to our website.

## Opting Out

Users can set preferences for how Google advertises to you using the Google Ad Settings page.

## Data Protection Officer (DPO)

Blackstone has a Data Protection Officer (DPO) who is responsible for matters relating to privacy and data collection. The DPO can be reached out the following address:

Blackstone Career Institute  
1011 Brookside Road, Suite 300  
Allentown, PA 18106

## CAREER DIPLOMA PROGRAMS

### Legal Assistant/Paralegal Program Overview (30.5 sem. credit hours / 31 lessons)

The Blackstone Legal Assistant/Paralegal Studies independent study program is based on the historic Modern American Law series developed by legal scholars and designed to provide a simple, yet authoritative, commentary on the law (Volumes I - X). Starting out with an overview of the origins of the legal system in the United States, the program moves on to cover contracts, torts, criminal law, real property, pleadings and practice in civil law and criminal procedure, wills and trusts, partnerships and corporations, and constitutional law. These volumes are supplemented with study materials and textbooks that provide the student with the additional skills they need to enter the paralegal field, including research and writing skills and a background in professional ethics.

The program will provide graduates with a strong foundation in the fundamentals of the law in preparation for a career in the paralegal field. Graduates are prepared for entry-level employment as a legal assistant or paralegal. After coursework completion, Blackstone graduates are eligible to sit for the Certified Paralegal Examination (CP), administered by the National Association of Legal Assistants (NALA). Certification will help you meet employer requirements, access better career opportunities, and maximize earning potential.

### Program Outcomes

- Define law and identify basic legal terms
- Explain legal concepts related to contracts
- Outline the aspects of torts
- Identify legal cause, negligence, and deceit
- Demonstrate an understanding of civil and criminal defamation
- Explain the legal definition of property and describe damages
- Distinguish a crime from a tort and list the three classes of crime
- Describe larceny and identify the three degrees of larceny
- Identify legal terms related to real property
- Provide examples of actions to recover damages in civil suits
- Identify legal terms related to civil actions
- Identify legal terms related to criminal procedure
- Explain the process of criminal procedure
- Explain legal concepts related to wills
- Describe legal concepts related to trusts and trustees
- Explain how partnerships and corporations are formed
- Discuss the elements of constitutional law
- Conduct online legal research using Lexis® legal research system
- Identify effective job-search techniques for legal assistants/paralegals
- Describe common ethics related to the paralegal profession

## Legal Assistant/Paralegal Program Outline

### **Volume I: Law - Its Origin, Nature and Development, & Contracts**

- Lesson 1: Introduction to Law
- Lesson 2: Contracts: An Introduction
- Lesson 3: Contractual Law
- Lesson 4: Types of Contracts

### **Volume II: Torts**

- Lesson 5: Torts: An Introduction
- Lesson 6: Negligence
- Lesson 7: Defamation and Damages
- Lesson 8: Right of Privacy and Relationships

### **Volume III: Criminal Law**

- Lesson 9: Crimes, Intents, and Criminal Capacity
- Lesson 10: Burglary, Arson, and Offenses Against Property

### **Volume IV: Real Property — Part I**

- Lesson 11: Real and Personal Property: Introduction and History
- Lesson 12: Conversion, Remainders, and Perpetuities

### **Volume V: Real Property — Part II**

- Lesson 13: Dower
- Lesson 14: Licenses, Titles, Covenants, and Powers

### **Volume VI: Pleadings and Practice in Civil Actions, Criminal Procedure**

- Lesson 15: Pleadings in Civil Actions
- Lesson 16: Pleadings in Civil Actions
- Lesson 17: Practice in Civil Actions
- Lesson 18: Criminal Procedure

### **Volume VII: Wills and Trusts**

- Lesson 19: An Introduction to Wills
- Lesson 20: How Wills May Be Revoked
- Lesson 21: An Introduction to Trusts

### **Volume VIII: Partnerships and Corporations**

- Lesson 22: Private Corporations, Part I
- Lesson 23: Private Corporations, Part II
- Lesson 24: Partnerships

### **Volume IX: Constitutional Law Part I**

- Lesson 25: Definitions and General Principles
- Lesson 26: Organization and Power of the United States Government

### **Volume X: Constitutional Law Part II**

- Lesson 27: Constitutional Guaranties of Fundamental Rights

### **Volume XI: Legal Research and Writing — Part I**

- Lesson 28: Legal Research and Writing – Part I

### **Volume XII: Legal Research and Writing — Part II**

- Lesson 29: Legal Research and Writing – Part II

### **Volume XIII: How to Find a Job as a Paralegal**

- Lesson 30: Employability Skills

### **Volume XIV: Ethics for Paralegals Study Guide**

- Lesson 31: Ethics for Paralegals

## Veterinary Assistant Program Overview (17 sem. credit hours / 17 lessons)

The Veterinary Assistant Program discusses the fundamentals of the veterinary assistant as a member of the veterinary care team. The program covers veterinary anatomy and medical terminology, veterinary office administrative office skills, animal care and handling, office technology, English usage and written communication, time and stress management, critical thinking skills, interpersonal communications, and job hunting in the animal care field. Graduates are prepared for entry-level employment as a veterinary assistant in a variety of animal care settings.

### Program Outcomes

- Identify common learning strategies
- Demonstrate knowledge of guidelines for grammar, punctuation, and written correspondence
- Describe how computers, internet and electronic communication impact the workplace today
- Define common veterinary medical prefixes, suffixes, and roots as well as terms describing body location and direction
- Describe the anatomy and physiology of animals and their body systems, including the lymphatic, musculoskeletal, cardiovascular, respiratory, neurologic, alimentary, urinary, reproductive, and endocrine systems; blood, the skin, the eyes, and the ears; and pharmacology
- Employ effective oral communication skills
- Develop critical thinking skills
- Examine the business aspects of running a veterinary practice, including receptionist duties, marketing, management, and human resources
- Discuss client communications, including interaction with a grieving pet owner
- Demonstrate the effective handling of front office duties, including inventory management, billing, budgeting, security, and pet insurance
- Review clinical veterinary assisting, including animal restraint and care
- Apply time mastery and productivity skills in professional and personal settings
- Explain the principles of effective management
- Compose effective resumes and cover letters
- Consider ways to proactively search for work as a veterinary assistant

## Veterinary Assistant Program Outline

### **Unit I: Blackstone's Skills for Success**

- Chapter 1: Discover How You Learn
- Chapter 2: Find a Place to Study
- Chapter 3: Learn How to Study

### **Unit II: English Usage and Written Communication**

- Chapter 1: Parts of Speech
- Chapter 2: Parts of a Sentence
- Chapter 3: Pronouns, Verbs, and Agreement
- Chapter 4: Sentence Types and Punctuation
- Chapter 5: Written Communications

### **Unit III: Introduction to Computers, the Internet and Electronic Communication**

- Chapter 1: Introduction to Computers
- Chapter 2: The Internet
- Chapter 3: Electronic Communication

### **Unit IV: Veterinary Anatomy & Medical Terminology 1**

- Chapter 1: Introduction to Veterinary Medical Terminology
- Chapter 2: The Cell
- Chapter 3: Body Structure and Organization
- Chapter 4: The Hematopoietic System
- Chapter 5: The Lymphatic System

### **Unit V: Veterinary Anatomy & Medical Terminology 2**

- Chapter 6: The Musculoskeletal System
- Chapter 7: The Cardiovascular System
- Chapter 8: The Respiratory System
- Chapter 9: The Neurologic System

### **Unit VI: Veterinary Anatomy & Medical Terminology 3**

- Chapter 10: The Eye
- Chapter 11: The Ear
- Chapter 12: The Alimentary System
- Chapter 13: The Urinary System

### **Unit VII: Veterinary Anatomy & Medical Terminology 4**

- Chapter 14: The Reproductive System
- Chapter 15: The Endocrine System
- Chapter 16: The Integumentary System
- Chapter 17: Pharmacology

### **Unit VIII: Interpersonal Communications**

- Chapter 1: Aspects of a Positive Workplace Environment
- Chapter 2: Communication
- Chapter 3: Diversity in the Workplace
- Chapter 4: Team Building

### **Unit IX: Critical Thinking Skills**

- Chapter 1: Introduction to Critical Thinking and the PANIC Method
- Chapter 2: Inference and Judgment
- Chapter 3: Metacognition
- Chapter 4: Forming Strong Conclusions through Predicting
- Chapter 5: Rhetorical Strategies
- Chapter 6: Critical Theories Chapter 7: Deductive Reasoning
- Chapter 8: Emotional Intelligence and Critical Thinking

### **Unit X: Veterinary Office Assisting 1**

- Chapter 1: Veterinary Health Care Team Members
- Chapter 2: The Receptionist Team
- Chapter 3: Team Management
- Chapter 4: Veterinary Ethics and Legal Issues
- Chapter 5: Human Resources
- Chapter 6: Stress and Burnout

## **Unit XI: Veterinary Office Assisting 2**

Chapter 7: Practice Design  
Chapter 8: Technology in the Office  
Chapter 9: Outside Diagnostic Laboratory Services  
Chapter 10: Marketing  
Chapter 11: Client Communications  
Chapter 12: Interacting with a Grieving Client

## **Unit XII: Veterinary Office Assisting 3**

Chapter 13: Appointment Management Systems  
Chapter 14: Medical Records Management  
Chapter 15: Inventory Management  
Chapter 16: Controlled Substances  
Chapter 17: Logs  
Chapter 18: Accounts Receivable  
Chapter 19: Pet Health Insurance

## **Unit XIII: Veterinary Office Assisting 4**

Chapter 20: Preparing and Maintaining a Budget  
Chapter 21: Occupational Hazards and Safety Issues  
Chapter 22: Security  
Chapter 23: Clinical Assisting  
Chapter 24: Calculations and Conversions  
Chapter 25: Professional Development

## **Unit XIV: Animal Restraint for the Veterinary Assistant**

Chapter 1: Restraint of the Cat  
Chapter 2: Restraint of the Dog

## **Unit XV: Time & Stress Management**

Chapter 1: LifeTime Patterns (Values)  
Chapter 2: The Power of LifeTime Habits  
Chapter 3: Goals, Objectives, and Outcomes  
Chapter 4: Choosing Your Priorities  
Chapter 5: Planning and Scheduling Activities  
Chapter 6: Interruptions, the #1 TimeThief  
Chapter 7: TimeLogs  
Chapter 8: TimeTips

Chapter 9: Self-Esteem and Time Management  
Chapter 10: Stress Management

## **Unit XVI: Management Practices & Principles**

Chapter 1: The Supervisor: Manager and Leader  
Chapter 2: Effective Communication  
Chapter 3: Creating a Positive Work Climate  
Chapter 4: Building Teams and Managing Conflict  
Chapter 5: Delegation  
Chapter 6: Developing Job Expectations  
Chapter 7: Recruiting Employees  
Chapter 8: Selecting Employees  
Chapter 9: Orienting and Training Employees  
Chapter 10: Performance Evaluation  
Chapter 11: Disciplining Employees

## **Unit XVII: How to Find a Job as a Veterinary Assistant**

Chapter 1: Job Search Correspondence  
Chapter 2: The Job Search  
Chapter 3: Job Interviews

## Child Care Provider Program Overview

(17 sem. credit hours / 17 lessons)

The Child Care Provider Program discusses the fundamentals of early childhood education, the child care profession, and developmentally appropriate practices for dealing with children from infancy through school age. The program also provides instruction on office technology, English usage and written communication, time and stress management, management theory, critical thinking skills, and interpersonal communications. The program prepares graduates for entry-level employment as a Child Care Provider worker and provides guidance for starting a home-based day care.

### Program Outcomes

- Identify common learning strategies
- Demonstrate knowledge of guidelines for grammar, punctuation, and written correspondence
- Describe how computers, internet and electronic communication impact the workplace today
- Describe the developmental milestones of infants and children
- Create a safe and healthful environment for infants and children
- Create a variety of learning experiences for children using all of the senses
- Work with parents and other community resources to plan engaging curriculum
- Guide children through daily routines
- Develop effective oral communication skills
- Develop critical thinking skills
- Apply time mastery and productivity skills in professional and personal settings
- Plan for the start-up and maintenance of a home-based day-care business
- Discuss the principles of effective management
- Compose effective resumes and cover letters
- Consider ways to proactively search for work as a child care worker



## Child Care Provider Program Outline

### **Unit I: Blackstone's Skills for Success**

- Chapter 1: Discover How You Learn
- Chapter 2: Find a Place to Study
- Chapter 3: Learn How to Study

### **Unit II: English Usage and Written Communication**

- Chapter 1: Parts of Speech
- Chapter 2: Parts of a Sentence
- Chapter 3: Pronouns, Verbs, and Agreement
- Chapter 4: Sentence Types and Punctuation
- Chapter 5: Written Communications

### **Unit III: Introduction to Computers, the Internet and Electronic Communication**

- Chapter 1: Introduction to Computers
- Chapter 2: The Internet
- Chapter 3: Electronic Communication

### **Unit IV: Time & Stress Management**

- Chapter 1: LifeTime Patterns (Values)
- Chapter 2: The Power of LifeTime Habits
- Chapter 3: Goals, Objectives, and Outcomes
- Chapter 4: Choosing Your Priorities
- Chapter 5: Planning and Scheduling Activities
- Chapter 6: Interruptions, the #1 TimeThief
- Chapter 7: TimeLogs
- Chapter 8: TimeTips
- Chapter 9: Self-Esteem and Time Management
- Chapter 10: Stress Management

### **Unit V: Critical Thinking Skills**

- Chapter 1: Introduction to Critical Thinking and the PANIC Method
- Chapter 2: Inference and Judgment
- Chapter 3: Metacognition

- Chapter 4: Forming Strong Conclusions through Predicting
- Chapter 5: Rhetorical Strategies
- Chapter 6: Critical Theories
- Chapter 7: Deductive Reasoning
- Chapter 8: Emotional Intelligence and Critical Thinking

### **Unit VI: Child Day Care1**

- Chapter 1: You: Working with Young Children
- Chapter 2: Types of Early Childhood Programs
- Chapter 3: Observing Children: A Tool for Assessment
- Chapter 4: Child Development Principles and Theories
- Chapter 5: Understanding Children from Birth to Age Two
- Chapter 6: Understanding Two- and Three-Year-Olds
- Chapter 7: Understanding Four- and Five-Year-Olds
- Chapter 8: Middle Childhood

### **Unit VII: Child Day Care 2**

- Chapter 9: Preparing the Environment
- Chapter 10: Selecting Toys, Equipment, and Educational Materials
- Chapter 11: Promoting Children's Safety
- Chapter 12: Planning Nutritious Meals and Snacks
- Chapter 13: Guiding Children's Health

### **Unit VIII: Child Day Care 3**

- Chapter 14: Developing Guidance Skills
- Chapter 15: Guidance Challenges
- Chapter 16: Establishing Classroom Limits
- Chapter 17: Handling Daily Routines

### **Unit IX: Child Day Care 4**

- Chapter 18: The Curriculum
- Chapter 19: Guiding Art, Block Building, and Sensory Experiences
- Chapter 20: Guiding Storytelling Experiences

Chapter 21: Guiding Play and Puppetry Experiences  
Chapter 22: Guiding Manuscript Writing Experiences

### **Unit X: Child Day Care 5**

Chapter 23: Guiding Math Experiences  
Chapter 24: Guiding Science Experiences  
Chapter 25: Guiding Social Studies Experiences  
Chapter 26: Guiding Food and Nutrition Experiences  
Chapter 27: Guiding Music and Movement Experiences  
Chapter 28: Guiding Field Trip Experiences

### **Unit XI: Child Day Care 6**

Chapter 29: Programs for Infants and Toddlers  
Chapter 30: Programs for School-Age Children  
Chapter 31: Guiding Children with Special Needs  
Chapter 32: Involving Parents and Families  
Chapter 33: A Career for You in Early Childhood Education

### **Unit XII: Starting a Home-Based Day-Care Business 1**

Chapter 1: Family Child Care—Is It for Me?  
Chapter 2: Starting Out  
Chapter 3: Policies and Procedures

### **Unit XIII: Starting a Home-Based Day-Care Business 2**

Chapter 4: Your Daily Schedule  
Chapter 5: Fun Activities for Children  
Chapter 6: Positive Guidance Tools

### **Unit XIV: Starting a Home-Based Day-Care Business 3**

Chapter 7: Back to Business  
Chapter 8: Solving Common Problems  
Chapter 9: Planning for the Future

### **Unit XV: Management Practices & Principles**

Chapter 1: The Supervisor: Manager and Leader  
Chapter 2: Effective Communication  
Chapter 3: Creating a Positive Work Climate  
Chapter 4: Building Teams and Managing Conflict  
Chapter 5: Delegation  
Chapter 6: Developing Job Expectations  
Chapter 7: Recruiting Employees  
Chapter 8: Selecting Employees  
Chapter 9: Orienting and Training Employees  
Chapter 10: Performance Evaluation  
Chapter 11: Disciplining Employees

### **Unit XVI: Interpersonal Communications**

Chapter 1: Aspects of a Positive Workplace Environment  
Chapter 2: Communication  
Chapter 3: Diversity in the Workplace  
Chapter 4: Team Building

### **Unit XVII: How to Find a Job in Child Care**

Chapter 1: Job Search Correspondence  
Chapter 2: The Job Search  
Chapter 3: Job Interviews

## Medical Transcription Program Overview (18 sem. credit hours / 18 lessons)

The Medical Transcription program discusses the fundamentals of medical transcription, the medical transcription profession, the practice of medical transcription including disease processes, medical terminology, and pharmacology, English usage, and written communication. It provides transcription practice and instruction on how to find employment as a medical transcriptionist. Graduates are prepared for entry-level employment as a medical transcriptionist in a variety of settings.

### Program Outcomes

- Identify common learning strategies
- Describe how computers, internet and electronic communication impact the workplace today
- Define common medical prefixes, suffixes, and roots
- Identify common healthcare and medical reports
- Demonstrate knowledge of guidelines for grammar, punctuation, and written correspondence
- Describe the purpose and components of a healthcare record
- Demonstrate knowledge of guidelines for editing and transcription
- Identify common diseases, diagnostic and surgical procedures, laboratory tests, and drugs used to treat disorders and diseases related to dermatology, cardiology, pulmonary medicine, endocrinology, orthopedics, urology, gastroenterology, obstetrics and gynecology, otorhinolaryngology, ophthalmology, neurology, psychiatry, pathology, and radiology
- Demonstrate knowledge of proper business etiquette
- Discuss the importance of medical ethics
- Perform accurate transcription from sample dictation
- Compose effective resumes and cover letters
- Consider ways to proactively search for work as a medical transcriptionist

## **Medical Transcription Program Outline**

### **Unit I: Blackstone's Skills for Success**

- Chapter 1: Discover How You Learn
- Chapter 2: Find a Place to Study
- Chapter 3: Learn How to Study

### **Unit II: Introduction to Computers, the Internet and Electronic Communication**

- Chapter 1: Introduction to Computers
- Chapter 2: The Internet
- Chapter 3: Electronic Communication

### **Unit III: Anatomy and Medical Terminology 1: An Introduction**

- Chapter 1: Basic Elements of Medical Terms
- Chapter 2: Prefixes
- Chapter 3: Roots and Suffixes
- Chapter 4: Body Structure

### **Unit IV: Anatomy and Medical Terminology 2**

- Chapter 5: The Skeletal System
- Chapter 6: The Muscular System
- Chapter 7: The Integumentary System
- Chapter 8: The Respiratory System

### **Unit V: English Usage and Written Communication**

- Chapter 1: Parts of Speech
- Chapter 2: Parts of a Sentence
- Chapter 3: Pronouns, Verbs, and Agreement
- Chapter 4: Sentence Types and Punctuation
- Chapter 5: Written Communications

### **Unit VI: Time & Stress Management**

- Chapter 1: LifeTime Patterns (Values)
- Chapter 2: The Power of LifeTime Habits

- Chapter 3: Goals, Objectives, and Outcomes
- Chapter 4: Choosing Your Priorities
- Chapter 5: Planning and Scheduling Activities
- Chapter 6: Interruptions, the #1 TimeThief
- Chapter 7: TimeLogs
- Chapter 8: TimeTips
- Chapter 9: Self-Esteem and Time Management
- Chapter 10: Stress Management

### **Unit VII: Anatomy and Medical Terminology 3**

- Chapter 9: The Cardiovascular System
- Chapter 10: The Urinary System
- Chapter 11: The Digestive System
- Chapter 12: The Nervous System

### **Unit VIII: Anatomy and Medical Terminology 4**

- Chapter 13: The Endocrine System
- Chapter 14: Eyes and Ears
- Chapter 15: Blood, Lymphatic, and Immune Systems
- Chapter 16: The Reproductive System

### **Unit IX: Introduction to Pharmacology**

- Chapter 1: Consumer Safety and Drug Relations
- Chapter 2: Drug Names and References
- Chapter 3: Sources and Bodily Effects of Drugs
- Chapter 4: Medication Preparations and Supplies
- Chapter 5: Abbreviations and Systems of Measurement

### **Unit X: Critical Thinking Skills**

- Chapter 1: Introduction to Critical Thinking and the PANIC Method
- Chapter 2: Inference and Judgment
- Chapter 3: Metacognition
- Chapter 4: Forming Strong Conclusions through Predicting

Chapter 5: Rhetorical Strategies  
Chapter 6: Critical Theories  
Chapter 7: Deductive Reasoning  
Chapter 8: Emotional Intelligence and  
Critical Thinking

### **Unit XI: Fundamentals of Medical Transcription 1**

Medical Report Formatting Module  
Transcription Practice

### **Unit XII: Fundamentals of Medical Transcription 2**

Speech Recognition and Text Expander  
Modules  
Transcription Practice

### **Unit XIII: Fundamentals of Medical Transcription 3**

Surgical Documentation Module  
Transcription Practice

### **Unit XIV: Professional Development and Medicolegal Ethics**

Chapter 1: Professional Development  
Chapter 2: Medicolegal Ethics  
Chapter 3: HIPAA for the Allied  
Healthcare Worker

### **Unit XV: Fundamentals of Medical Transcription 4**

Advanced Transcription Module  
Transcription Practice

### **Unit XVI: Fundamentals of Medical Transcription 5**

Practicum Experience

### **Unit XVII: Creating an Effective Workplace Environment**

Chapter 1: Aspects of a Positive Workplace  
Environment  
Chapter 2: Communication  
Chapter 3: Diversity in the Workplace  
Chapter 4: Team Building

### **Unit XVIII: How to Find a Job in Healthcare**

Chapter 1: Job Search Correspondence  
Chapter 2: The Job Search  
Chapter 3: Job Interviews

## Medical Office Assistant Program Overview (18 sem. credit hours /18 lessons)

The Medical Office Assistant program prepares students for entry-level employment as a medical office assistant. It discusses the fundamentals of medical terminology, the duties of the medical office assistant, the role of the medical office assistant in providing patient care, professional development and medical ethics, English usage, and finding a job in healthcare. To enhance your knowledge and skills we also include prep materials for CCMA certification.

Plus, once you complete your coursework, Blackstone covers the registration cost to sit for the Certified Medical Administrative Assistant (CMAA), sponsored by the NHA (National Healthcareer Association)<sup>®</sup>. Certification will help you meet employer requirements, access better career opportunities, and maximize earning potential.

### Program Outcomes

- Identify common learning strategies
- Describe how computers, internet and electronic communication impact the workplace today
- Identify common word elements in medical terms
- Identify common medical terms related to the organization of the body and the various body systems
- Analyze medical terms to determine their meaning
- Demonstrate knowledge of guidelines for grammar, punctuation, and written correspondence
- Evaluate written communications to identify problems and suggest solutions
- Apply time mastery and productivity skills in professional and personal settings
- Describe the duties of a medical office assistant
- Demonstrate the correct way to schedule appointments, interact with patients over the telephone, interact with patients in the reception area, register patients, file documents and records, and process mail in the medical office
- Identify common health insurance systems used in the medical office
- Differentiate between a healthcare record and a medical report
- Describe the medical office assistant's role in managing prescriptions and prescription drugs
- Compose effective resumes and cover letters
- Consider ways to proactively search for work as a medical office assistant

## Medical Office Program Outline

### Unit I: Blackstone's Skills for Success

- Chapter 1: Discover How You Learn
- Chapter 2: Find a Place to Study
- Chapter 3: Learn How to Study

### Unit II: Introduction to Computers, the Internet and Electronic Communication

- Chapter 1: Introduction to Computers
- Chapter 2: The Internet
- Chapter 3: Electronic Communication

### Unit III: Anatomy and Medical Terminology 1: An Introduction

- Module 1: Concepts, Suffixes, and Prefixes
- Module 2: Body Structure
- Module 3: Disease and Treatment
- Module 4: Body Systems: Integumentary

### Unit IV: Anatomy and Medical Terminology 2

- Module 5: Body Systems: Skeletal
- Module 6: Body Systems: Muscular
- Module 7: Body Systems: Nervous and Mental Health
- Module 8: Special Senses: Ears and Eyes

### Unit V: English Usage and Written Communication

- Chapter 1: Parts of Speech
- Chapter 2: Parts of a Sentence
- Chapter 3: Pronouns, Verbs, and Agreement
- Chapter 4: Sentence Types and Punctuation
- Chapter 5: Written Communications

### Unit VI: Time & Stress Management

- Chapter 1: LifeTime Patterns (Values)
- Chapter 2: The Power of LifeTime Habits
- Chapter 3: Goals, Objectives, and Outcomes
- Chapter 4: Choosing Your Priorities
- Chapter 5: Planning and Scheduling Activities
- Chapter 6: Interruptions, the #1 TimeThief
- Chapter 7: TimeLogs
- Chapter 8: TimeTips
- Chapter 9: Self-Esteem and Time Management
- Chapter 10: Stress Management

### Unit VII: Anatomy and Medical Terminology 3

- Module 9: Body Systems: Endocrine
- Module 10: Body Systems: Cardiovascular and Lymphatic
- Module 11: Body Systems: Blood and Immunity
- Module 12: Body Systems: Respiratory

### Unit VIII: Anatomy and Medical Terminology 4

- Module 13: Body Systems: Digestive
- Module 14: Body Systems: Urinary
- Module 15: Body Systems: Male Reproductive
- Module 16: Body Systems: Female Reproductive - Pregnancy and Birth

### Unit IX: Administrative Medical Assisting 1

- Chapter 1: The Professional Medical Assistant and the Healthcare Team
- Chapter 2: Therapeutic Communication
- Chapter 3: Legal Principles
- Chapter 4: Healthcare Laws
- Chapter 5: Healthcare Ethics
- Chapter 6: Introduction to Anatomy and Medical Terminology
- Chapter 7: Patient Coaching

## **Unit X: Administrative Medical Assisting 2**

Chapter 8: Technology  
Chapter 9: Written Communication  
Chapter 10: Telephone Techniques  
Chapter 11: Scheduling Appointments and Patient Processing  
Chapter 12: Health Records  
Chapter 13: Daily Operations and Safety  
Chapter 14: Principles of Pharmacology

## **Unit XI: Professional Development and Medicolegal Ethics**

Chapter 1: Professional Development  
Chapter 2: Medicolegal Ethics  
Chapter 3: HIPAA for the Allied Healthcare Worker

## **Unit XII: Administrative Medical Assisting 3**

Chapter 15: Health Insurance Essentials  
Chapter 16: Diagnostic Coding Essentials  
Chapter 17: Procedural Coding Essentials  
Chapter 18: Medical Billing and Reimbursement Essentials

## **Unit XIII: Administrative Medical Assisting 4**

Chapter 19: Patient Accounts and Practice Management  
Chapter 20: Advanced Roles in Administration  
Chapter 21: Medical Emergencies  
Chapter 22: Job Seeking - Skills and Strategies

## **Unit XIII: Medical Office Practice 1**

Module 1: Telecommunication  
Module 2: Patient Registration  
Module 3: Scheduling

## **Unit XIV: Medical Office Practice 2**

Module 4: Beginning the Visit  
Module 5: Coding the Visit  
Module 6: Billing the Visit  
Module 7: Ending the Visit

## **Unit XV: Medical Office Practice 3**

CMAA Online Study Guide:  
Module 1: Foundational Knowledge  
Module 2: Communication and Professionalism  
Module 3: Medical Law, Ethics, and Compliance  
Module 4: Scheduling  
Module 5: Patient Encounter  
Module 6: Billing and Revenue Cycle  
Module 7: Medical Practice Administrative Procedures and Logistics  
CMAA Online Practice Test

## **Unit XVII: Creating an Effective Workplace Environment**

Chapter 1: Aspects of a Positive Workplace Environment  
Chapter 2: Communication  
Chapter 3: Diversity in the Workplace  
Chapter 4: Team Building

## **Unit XVIII: How to Find a Job in Healthcare**

Chapter 1: Job Search Correspondence  
Chapter 2: The Job Search  
Chapter 3: Job Interviews



## Dental Office Assistant Program Overview

(16 sem. credit hours / 16 lessons)

The Dental Office Assistant Program prepares students for entry-level employment as a “front-office” dental assistant. It discusses the dental team and the fundamentals of assisting in the management of the dental office, including maintaining patient records, scheduling appointments, using office equipment, and managing accounts receivable and payable. It also provides instruction in dental nomenclature and related terminology, charting the oral cavity, English usage, and finding a job in healthcare.

### Program Outcomes

- Identify common learning strategies
- Describe how computers, internet and electronic communication impact the workplace today
- Demonstrate knowledge of guidelines for grammar, punctuation, and written correspondence
- Evaluate written communications to identify problems and suggest solutions
- Describe the duties of a dental office assistant
- Demonstrate the correct way to schedule appointments, interact with patients over the telephone, interact with patients in the reception area, order supplies, file documents and records, and manage accounts receivable and payable in the dental office
- Identify and define dental nomenclature and related terminology
- Chart the oral cavity
- Discuss attributes of successful teamwork
- Describe the role of a supervisor as a manager and leader
- Explain the importance of medical ethics
- Compose effective resumes and cover letters
- Consider ways to proactively search for work as a dental office assistant

## Dental Office Assistant Program Outline

### Unit I: Blackstone's Skills for Success

- Chapter 1: Discover How You Learn
- Chapter 2: Find a Place to Study
- Chapter 3: Learn How to Study
- Chapter 4: Keyboarding

### Unit II: Introduction to Computers, the Internet and Electronic Communication

- Chapter 1: Introduction to Computers
- Chapter 2: The Internet
- Chapter 3: Electronic Communication

### Unit III: Dental Office Management 1

- Chapter 1: Orientation to the Dental Profession
- Chapter 2: Dental Basics
- Chapter 3: Communication Skills and Telephone Techniques
- Chapter 4: Written Correspondence
- Chapter 5: Patient Relations
- Chapter 6: Dental Healthcare Team Communications

### Unit IV: Dental Office Management 2

- Chapter 7: Computerized Dental Practice
- Chapter 8: Patient Clinical Records
- Chapter 9: Information Management
- Chapter 10: Dental Patient Scheduling
- Chapter 11: Recall Systems

### Unit V: English Usage and Written Communication

- Chapter 1: Parts of Speech
- Chapter 2: Parts of a Sentence
- Chapter 3: Pronouns, Verbs, and Agreement
- Chapter 4: Sentence Types and Punctuation
- Chapter 5: Written Communications

### Unit VI: Time & Stress Management

- Chapter 1: LifeTime Patterns (Values)
- Chapter 2: The Power of LifeTime Habits
- Chapter 3: Goals, Objectives, and Outcomes
- Chapter 4: Choosing Your Priorities
- Chapter 5: Planning and Scheduling Activities
- Chapter 6: Interruptions, the #1 TimeThief
- Chapter 7: TimeLogs
- Chapter 8: TimeTips
- Chapter 9: Self-Esteem and Time Management
- Chapter 10: Stress Management

### Unit VII: Dental Office Management 3

- Chapter 12: Inventory Management
- Chapter 13: Office Equipment
- Chapter 14: Financial Arrangement and Collection Procedures
- Chapter 15: Dental Insurance Processing

### Unit VIII: Dental Office Management 4

- Chapter 16: Bookkeeping Procedures: Accounts Payable
- Chapter 17: Bookkeeping Procedures: Accounts Receivable
- Chapter 18: Employment Strategies

### Unit IX: Professional Development and Medicolegal Ethics

- Chapter 1: Professional Development
- Chapter 2: Medicolegal Ethics
- Chapter 3: HIPAA for the Allied Healthcare Worker

### Unit X: Critical Thinking Skills

- Chapter 1: Introduction to Critical Thinking and the PANIC Method
- Chapter 2: Inference and Judgment
- Chapter 3: Metacognition
- Chapter 4: Forming Strong Conclusions through Predicting

Chapter 5: Rhetorical Strategies  
Chapter 6: Critical Theories  
Chapter 7: Deductive Reasoning  
Chapter 8: Emotional Intelligence and Critical Thinking

### **Unit XI: Dental Office Practice 1**

Chapter 1: Monday  
Chapter 2: Tuesday

### **Unit XII: Dental Office Practice 2**

Chapter 3: Wednesday  
Chapter 4: Thursday

### **Unit XIII: Dental Office Practice 3**

Chapter 5: Friday  
Chapter 6: Critical Thinking Questions

### **Unit XIV: Creating an Effective Workplace Environment**

Chapter 1: Aspects of a Positive Workplace Environment  
Chapter 2: Communication  
Chapter 3: Diversity in the Workplace  
Chapter 4: Team Building

### **Unit XV: Management Practices & Principles**

Chapter 1: The Supervisor: Manager and Leader  
Chapter 2: Effective Communication  
Chapter 3: Creating a Positive Work Climate  
Chapter 4: Building Teams and Managing Conflict  
Chapter 5: Delegation  
Chapter 6: Developing Job Expectations  
Chapter 7: Recruiting Employees  
Chapter 8: Selecting Employees  
Chapter 9: Orienting and Training Employees  
Chapter 10: Performance Evaluation  
Chapter 11: Disciplining Employees

### **Unit XVI: How to Find a Job in Healthcare**

Chapter 1: Job Search Correspondence Chapter 2: The Job Search  
Chapter 3: Job Interviews

## Pharmacy Technician Program Overview (18 sem. credit hours / 18 lessons)

The Pharmacy Technician program prepares students for entry-level employment as a pharmacy technician in either a retail or health-system pharmacy. It discusses the pharmacy team and the fundamentals of assisting the pharmacist, including interacting with customers, medication preparation, inventory control, and counting and labeling of medications. Instruction in medical and pharmaceutical terminology, pharmacy calculations, pharmacology, body systems and disorders, English usage, ethics and professionalism, and finding a job in healthcare is also included. Students will complete a 160 hour externship at a CVS or Walgreens Pharmacy location at the end of their program. After coursework completion, Blackstone covers the registration cost to sit for the Pharmacy Technician Certification Examination (PTCE), administered by the Pharmacy Technician Certification Board (PTCB). Certification will help you meet employer requirements, access better career opportunities, and maximize earning potential.

### Program Outcomes

- Identify common learning strategies
- Describe how computers, internet and electronic communication impact the workplace today
- Define common medical prefixes, suffixes, and roots
- Demonstrate knowledge of guidelines for grammar, punctuation, and written correspondence
- Apply time mastery and productivity skills in professional and personal settings
- Define anatomical and pharmaceutical terminology and identify relevant abbreviations
- Describe the duties of a pharmacy technician
- Identify the correct way to interact with customers and patients while protecting patient confidentiality
- Explain the various laws and ethical standards that affect the pharmacy technician
- Differentiate between retail and health-system pharmacies
- Identify the forms of technology utilized in the pharmacy setting
- Describe the process for inventory management and insurance billing
- Perform relevant pharmacy calculations, including dosage calculations and measurement conversions
- Discuss dosage formulations and administration, as well as the effects of drugs on the body
- Identify drug classifications
- Describe the body systems and related diseases, disorders and treatments
- Identify the different needs of pediatric and geriatric patients
- Demonstrate knowledge of proper workplace etiquette
- Explain the importance of medical ethics
- Compose effective resumes and cover-letters
- Consider ways to proactively search for work as a pharmacy technician

## Pharmacy Technician Program Outline

### Unit I: Blackstone's Skills for Success

- Chapter 1: Discover How You Learn
- Chapter 2: Find a Place to Study
- Chapter 3: Learn How to Study
- Chapter 4: Keyboarding

### Unit II: Introduction to Computers, the Internet and Electronic Communication

- Chapter 1: Introduction to Computers
- Chapter 2: The Internet
- Chapter 3: Electronic Communication

### Unit III: Anatomy and Medical Terminology 1: An Introduction

- Chapter 1: Basic Elements of Medical Terms
- Chapter 2: Prefixes
- Chapter 3: Roots and Suffixes
- Chapter 4: Body Structure

### Unit IV: Anatomy and Medical Terminology 2

- Chapter 5: The Skeletal System
- Chapter 6: The Muscular System
- Chapter 7: The Integumentary System
- Chapter 8: The Respiratory System

### Unit V: English Usage and Written Communication

- Chapter 1: Parts of Speech
- Chapter 2: Parts of a Sentence
- Chapter 3: Pronouns, Verbs, and Agreement
- Chapter 4: Sentence Types and Punctuation
- Chapter 5: Written Communications

### Unit VI: Time & Stress Management

- Chapter 1: LifeTime Patterns (Values)
- Chapter 2: The Power of LifeTime Habits
- Chapter 3: Goals, Objectives, and Outcomes
- Chapter 4: Choosing Your Priorities

- Chapter 5: Planning and Scheduling Activities
- Chapter 6: Interruptions, the #1 TimeThief
- Chapter 7: TimeLogs
- Chapter 8: TimeTips
- Chapter 9: Self-Esteem and Time Management
- Chapter 10: Stress Management

### Unit VII: Anatomy and Medical Terminology 3

- Chapter 9: The Cardiovascular System
- Chapter 10: The Urinary System
- Chapter 11: The Digestive System
- Chapter 12: The Nervous System

### Unit VIII: Anatomy and Medical Terminology 4

- Chapter 13: The Endocrine System
- Chapter 14: Eyes and Ears
- Chapter 15: Blood, Lymphatic, and Immune Systems
- Chapter 16: The Reproductive System

### Unit IX: Fundamentals of Pharmacy Practice

- Chapter 1: History of Pharmacy Practice
- Chapter 2: The Professional Pharmacy Technician
- Chapter 3: Communication and Customer Care
- Chapter 4: Pharmacy Law and Ethics
- Chapter 5: Terminology and Abbreviations
- Chapter 6: Dosage Formulations and Routes of Administration
- Chapter 7: Referencing and Drug Information Resources

### Unit X: Community and Institutional Pharmacy

- Chapter 8: Retail Pharmacy
- Chapter 9: Health-System Pharmacy
- Chapter 10: Technology in the Pharmacy
- Chapter 11: Inventory Management
- Chapter 12: Insurance and Third-Party Billing
- Chapter 13: Over-the-Counter (OTC) Products

Chapter 14: Introduction to Compounding  
Chapter 15: Introduction to Sterile Products

### **Unit XI: Pharmacy Calculations**

Chapter 16: Basic Math Skills  
Chapter 17: Measurement Systems  
Chapter 18: Dosage Calculations  
Chapter 19: Concentrations and Dilutions  
Chapter 20: Alligations  
Chapter 21: Parenteral Calculations  
Chapter 22: Business Math

### **Unit XII: Pharmacology**

Chapter 23: The Body and Drugs  
Chapter 24: The Skin  
Chapter 25: The Eyes and Ears  
Chapter 26: The Gastrointestinal System  
Chapter 27: The Musculoskeletal System  
Chapter 28: Respiratory System

### **Unit XIII: Creating an Effective Workplace Environment**

Chapter 1: Aspects of a Positive Workplace Environment  
Chapter 2: Communication  
Chapter 3: Diversity in the Workplace  
Chapter 4: Team Building

### **Unit XIV: Critical Thinking Skills**

Chapter 1: Introduction to Critical Thinking and the PANIC Method  
Chapter 2: Inference and Judgment  
Chapter 3: Metacognition  
Chapter 4: Forming Strong Conclusions through Predicting  
Chapter 5: Rhetorical Strategies  
Chapter 6: Critical Theories  
Chapter 7: Deductive Reasoning  
Chapter 8: Emotional Intelligence and Critical Thinking

### **Unit XV: Body Systems, Diseases and Pharmaceutical Treatments**

Chapter 29: The Cardiovascular, Circulatory, and Lymph Systems  
Chapter 30: The Immune System  
Chapter 31: The Renal System  
Chapter 32: The Endocrine System  
Chapter 33: The Reproductive System  
Chapter 34: The Nervous System

### **Unit XVI: Special Topics in Pharmacology**

Chapter 35: Medication Errors  
Chapter 36: Workplace Safety and Infection Control  
Chapter 37: Special Considerations for Pediatric and Geriatric Patients  
Chapter 38: Biopharmaceuticals

### **Unit XVII: Professional Development and Medicolegal Ethics**

Chapter 1: Professional Development  
Chapter 2: Medicolegal Ethics  
Chapter 3: HIPAA for the Allied Healthcare Worker

### **Unit XVIII: How to Find a Job as a Pharmacy Technician**

Chapter 1: Job Search Correspondence  
Chapter 2: The Job Search  
Chapter 3: Job Interviews

### **Externship - 160 Hours**

The following additional items are required for externship placement. Cost associated with these requirements are the responsibility of the student:

- Valid driver's license
- Current auto insurance
- CPR certification
- Liability coverage
- Criminal background check including drug screen

*Note: Externship hours are subject to the discretion of the location and may include evenings and weekends.*

## Medical Billing and Coding Program Overview (18 sem. credit hours / 18 lessons)

The Medical Billing and Coding program prepares students for entry-level employment as a medical billing and/or coding clerk. It discusses the fundamentals of medical terminology, pharmacology, insurance billing and coding, medical office practice, professional development, medicolegal ethics, English usage, and finding a job in healthcare.

After coursework completion, Blackstone includes preparation material and covers the registration cost to sit for the Certified Professional Coder (CPC) certification exam, administered by the American Academy of Professional Coders (AAPC). Certification will help you meet employer requirements, access better career opportunities, and maximize earning potential.

### Program Outcomes

- Identify common learning strategies
- Describe how computers, internet and electronic communication impact the workplace today
- Identify common word elements in medical terms
- Identify common medical terms related to the organization of the body and the various body systems
- Analyze medical terms to determine their meaning
- Demonstrate knowledge of guidelines for grammar, punctuation, and written correspondence
- Evaluate written communications to identify problems and suggest solutions
- Compare and contrast types of health insurance
- Examine the life cycle of an insurance claim
- Apply the correct ICD-10, HCPCS II, and CPT codes to sample cases
- Compose effective resumes and cover letters
- Consider ways to proactively search for work as a healthcare professional

## Medical Billing and Coding Program Outline

### **Unit I: Blackstone's Skills for Success**

- Chapter 1: Discover How You Learn
- Chapter 2: Find a Place to Study
- Chapter 3: Learn How to Study
- Chapter 4: Keyboarding

### **Unit II: Introduction to Computers, the Internet and Electronic Communication**

- Chapter 1: Introduction to Computers
- Chapter 2: The Internet
- Chapter 3: Electronic Communication

### **Unit III: Anatomy and Medical Terminology 1: An Introduction**

- Chapter 1: Basic Elements of Medical Terms
- Chapter 2: Prefixes
- Chapter 3: Roots and Suffixes
- Chapter 4: Body Structure

### **Unit IV: Anatomy and Medical Terminology 2**

- Chapter 5: The Skeletal System
- Chapter 6: The Muscular System
- Chapter 7: The Integumentary System
- Chapter 8: The Respiratory System

### **Unit V: English Usage and Written Communication**

- Chapter 1: Parts of Speech
- Chapter 2: Parts of a Sentence
- Chapter 3: Pronouns, Verbs, & Agreement
- Chapter 4: Sentence Types and Punctuation
- Chapter 5: Written Communications

### **Unit VI: Anatomy and Medical Terminology 3**

- Chapter 9: The Cardiovascular System
- Chapter 10: The Urinary System
- Chapter 11: The Digestive System
- Chapter 12: The Nervous System

### **Unit VII: Anatomy and Medical Terminology 4**

- Chapter 13: The Endocrine System
- Chapter 14: Eyes and Ears
- Chapter 15: Blood, Lymphatic, and Immune Systems
- Chapter 16: The Reproductive System

### **Unit VIII: Introduction to Pharmacology**

- Chapter 1: Consumer Safety and Drug Relations
- Chapter 2: Drug Names and References
- Chapter 3: Sources and Bodily Effects of Drugs
- Chapter 4: Medication Preparations and Supplies
- Chapter 5: Abbreviations and Systems of Measurement

### **Unit IX: Professional Development and Medicolegal Ethics**

- Chapter 1: Professional Development
- Chapter 2: Medicolegal Ethics
- Chapter 3: HIPAA for the Allied Healthcare Worker

### **Unit X: Introduction to Insurance and Coding 1**

- Chapter 1: Role of an Insurance Billing Specialist
- Chapter 2: Privacy, Security and HIPAA
- Chapter 3: Compliance, Fraud, and Abuse
- Chapter 4: Basics of Health Insurance
- Chapter 5: The Blue Plans, Private Insurance, and Managed Care Plans
- Chapter 6: Medicare
- Chapter 7: Medicaid Other State Programs
- Chapter 8: Tricare & Veterans' Health Care
- Chapter 9: Workers' Compensation
- Chapter 10: Disability Income Insurance and Disability Benefit Programs



## **Unit XI: Introduction to Insurance and Coding 2**

Chapter 11: Medical Documentation and the Electronic Health Record  
Chapter 12: Diagnostic Coding  
Chapter 13: Procedural Coding  
Chapter 14: The Paper Claim CMS-1500  
Chapter 15: The Electronic Claim

## **Unit XII: Introduction to Insurance and Coding 3**

Chapter 16: Receiving Payments and Insurance Problem Solving  
Chapter 17: Collection Strategies  
Chapter 18: Ambulatory Surgical Center  
Chapter 19: Hospital Outpatient and Inpatient Billing  
Chapter 20: Seeking a Job and Attaining Professional Advancement

## **Unit XIII: Practical Applications of Coding 1**

Chapter 1: Reimbursement, HIPAA, and Compliance  
Chapter 2: An Overview of ICD-10-CM  
Chapter 3: ICD-10-CM Outpatient Coding and Reporting Guidelines  
Chapter 4: Using ICD-10-CM  
Chapter 5: Chapter-Specific Guidelines (ICD-10-CM Chapters 1-10)  
Chapter 6: Chapter-Specific Guidelines (ICD-10-CM Chapters 11-14)  
Chapter 7: Chapter-Specific Guidelines (ICD-10-CM Chapters 15-22)  
Chapter 8: Introduction to CPT  
Chapter 9: Introduction to the Level II National Codes (HCPCS)  
Chapter 10: Modifiers  
Chapter 11: Evaluation and Management (E/M) Services  
Chapter 12: Anesthesia  
Chapter 13: Surgery Guidelines and General Surgery  
Chapter 14: Integumentary System  
Chapter 15: Musculoskeletal System

## **Unit XIV: Practical Applications of Coding 2**

Chapter 16: Respiratory System  
Chapter 17: Cardiovascular System  
Chapter 18: Hemic, Lymphatic, Mediastinum, and Diaphragm  
Chapter 19: Digestive System  
Chapter 20: Urinary and Male Genital Systems  
Chapter 21: Reproductive, Intersex Surgery, Female Genital System, and Maternity Care and Delivery  
Chapter 22: Endocrine and Nervous Systems  
Chapter 23: Eye, Ocular Adnexa, Auditory, and Operating Microscope  
Chapter 24: Radiology  
Chapter 25: Pathology/Laboratory  
Chapter 26: Medicine  
Chapter 27: Inpatient Coding

## **Unit XV: Practical Applications of Coding 3**

AAPC Practicode Coding Practice

## **Unit XVI: Practical Applications of Coding 4**

AAPC Practicode Coding Practice

## **Unit XVII: Practical Applications of Coding 5**

AAPC Practicode Coding Practice

## **Unit XVIII: How to Find a Job in Healthcare**

Chapter 1: Job Search Correspondence  
Chapter 2: The Job Search  
Chapter 3: Job Interviews

## Home Health Aide Program Overview

(17 sem. credit hours / 17 lessons / 375 clock hours)

Home Health Aide is a diploma program that covers the knowledge and skills needed to obtain an entry-level home health aide position working in home or community settings. The Home Health Aide program is comprised of 17 lessons, offering a comprehensive education for students interested in providing home health care to the ill, elderly, and disabled.

### Program Outcomes

- Identify common learning strategies
- Describe how computers, internet and electronic communication impact the workplace today
- Explain the responsibilities of the home health aide to accurately observe, record, and report information about the client, family and home environment
- Demonstrate knowledge of common medical terms
- Demonstrate knowledge of guidelines for grammar, punctuation, and written correspondence
- Apply time mastery and productivity skills in professional and personal settings
- Develop effective oral and written communication skills as well as critical thinking skills
- Describe the importance of medical ethics in regard to the home health aide
- Identify ways of meeting client's needs in each developmental stage
- Explain the role of the home health aide in maintaining a clean, safe, and healthy home environment
- Plan basic diet modifications for patients with specific dietary needs and restrictions
- Demonstrate the correct practice of standard (universal) precautions in a client's home to prevent spread of infection
- Demonstrate the procedures for moving, positioning, and transferring clients
- Demonstrate personal care procedures such as oral hygiene, bathing, grooming and range of motion exercises
- Apply standard procedures for measuring vital signs
- Demonstrate special procedures such as heat/cold applications, medication administration, collecting specimens, oxygen use, intravenous infusions, dry dressings, and infection control
- Discuss the role of the home health aide in caring for clients with special healthcare needs such as the elderly, infants and children, and those with mental illnesses
- Explain how the home health aide meets the physical, emotional, social, and spiritual needs of the dying client
- Follow appropriate emergency procedures when required
- Consider ways to proactively search for work as a healthcare professional

## Home Health Aide Program Outline

### Unit I: Blackstone's Skills for Success

- Chapter 1: Discover How You Learn
- Chapter 2: Find a Place to Study
- Chapter 3: Learn How to Study
- Chapter 4: Keyboarding

### Unit II: Introduction to Computers, the Internet, and Electronic Communication

- Chapter 1: Introduction to Computers
- Chapter 2: The Internet
- Chapter 3: Electronic Communication

### Unit III: Anatomy and Medical Terminology 1: An Introduction

- Chapter 1: Basic Elements of Medical Terms
- Chapter 2: Prefixes
- Chapter 3: Roots and Suffixes
- Chapter 4: Body Structure

### Unit IV: Anatomy and Medical Terminology 2

- Chapter 5: The Skeletal System
- Chapter 6: The Muscular System
- Chapter 7: The Integumentary System
- Chapter 8: The Respiratory System

### Unit V: English Usage and Written Communication

- Chapter 1: Parts of Speech
- Chapter 2: Parts of a Sentence
- Chapter 3: Pronouns, Verbs, and Agreement
- Chapter 4: Sentence Types and Punctuation
- Chapter 5: Written Communications

### Unit VI: Anatomy and Medical Terminology 3

- Chapter 9: The Cardiovascular System
- Chapter 10: The Urinary System
- Chapter 11: The Digestive System
- Chapter 12: The Nervous System

### Unit VII: Anatomy and Medical Terminology 4

- Chapter 13: The Endocrine System
- Chapter 14: Eyes and Ears
- Chapter 15: Blood, Lymphatic, and Immune Systems
- Chapter 16: The Reproductive System

### Unit VIII: Time and Stress Management

- Chapter 1: LifeTime Patterns (Values)
- Chapter 2: The Power of LifeTime Habits
- Chapter 3: Goals, Objectives, and Outcomes
- Chapter 4: Choosing Your Priorities
- Chapter 5: Planning and Scheduling Activities
- Chapter 6: Interruptions, the #1 TimeThief
- Chapter 7: TimeLogs
- Chapter 8: TimeTips
- Chapter 9: Self-Esteem and Time Management
- Chapter 10: Stress Management

### Unit IX: Home Health Aide 1

- Chapter 1: Learning About Home Care
- Chapter 2: The Home Care Industry
- Chapter 3: Developing Effective Communication Skills
- Chapter 4: Understanding Your Client's Needs
- Chapter 5: Understanding How the Body Works
- Chapter 6: Observing, Reporting, and Recording
- Chapter 7: Working With Ill and Disabled Clients

### Unit X: Home Health Aide 2

- Chapter 8: Maintaining a Safe Environment
- Chapter 9: Maintaining a Healthy Environment
- Chapter 10: Meeting the Client's Nutritional Needs

### Unit XI: Nutrition

- Chapter 1: Introduction to Nutrition
- Chapter 2: Choosing a Healthy Diet
- Chapter 3: Calculating Nutrition Information
- Chapter 4: Special Considerations

### **Unit XII: Home Health Aide 3**

Chapter 11: Preventing Infection/Medical Asepsis  
Chapter 12: Body Mechanics  
Chapter 13: Bedmakings  
Chapter 14: Personal Care  
Chapter 15: Elimination  
Chapter 16: Collecting Specimens  
Chapter 17: Measuring Vital Signs  
Chapter 18: Special Procedures

### **Unit XIII: Home Health Aide 4**

Chapter 19: Caring for Older Adults  
Chapter 20: Caring for Mothers, Infants, and Children  
Chapter 21: Caring for Clients with Mental Illness  
Chapter 22: Caring for Clients with Illnesses Requiring Home Care  
Chapter 23: Caring for the Client at the End of Life  
Chapter 24: Emergencies

### **Unit XIV: Interpersonal Communications**

Chapter 1: Aspects of a Positive Workplace Environment  
Chapter 2: Communication  
Chapter 3: Diversity in the Workplace  
Chapter 4: Team Building

### **Unit XV: Critical Thinking Skills**

Chapter 1: Introduction to Critical Thinking and the PANIC Method  
Chapter 2: Inference and Judgment  
Chapter 3: Metacognition  
Chapter 4: Forming Strong Conclusions through Predicting  
Chapter 5: Rhetorical Strategies  
Chapter 6: Critical Theories  
Chapter 7: Deductive Reasoning  
Chapter 8: Emotional Intelligence and Critical Thinking

### **Unit XVI: Professional Development & Medicolegal Ethics**

Chapter 1: Professional Development  
Chapter 2: Medicolegal Ethics  
Chapter 3: HIPAA for the Allied Healthcare Worker

### **Unit XVII: How to Find a Job in Healthcare**

Chapter 1: Job Search Correspondence  
Chapter 2: The Job Search  
Chapter 3: Job Interviews

### **Externship - 120 Hours**

The following additional items are required for externship placement. Cost associated with these requirements are the responsibility of the student:

- Valid driver's license
- Current auto insurance
- CPR certification
- Liability coverage
- Criminal background check including drug screen
- *Note: Externship hours are subject to the discretion of the location and may include evenings and weekends.*

## Legal Nurse Consultant Program Overview (19 sem. credit hours / 38 lessons / 855 clock hours)

The Legal Nurse Consultant program provides a foundation in legal studies to professionals that possess an R.N. credential, who wish to expand their professional career by being involved in the legal field. A Legal Nurse Consultant is an asset in both the medical and legal work environment, or in any legal setting where medical expertise is necessary to interview clients, prepare professional legal documents, establish case files, interview experts or witnesses related to a medical case.

**It is expected that students have a minimum 3-5 years of nursing experience in order to obtain an job as a legal nurse consultant.**

### Program Outcomes

- Identify primary and secondary sources of law, and legal issues in a case
- Demonstrate proficiency in the use of research tools, and techniques necessary to find the law
- Describe the legal system, the legal principles, the legal analysis process, the rule of law, and the litigation process
- Apply problem-solving and critical analytical skills, with the context of identifying issues in a case, the rule of law, its application, and the use of counterarguments and conclusions
- Evaluate and prepare professional legal documents, establish case files, and interview expert witnesses
- Demonstrate knowledge of the principles of medical ethics and proficiently access, locate, and research the law by both traditional and electronic methods
- Recognize the Legal Nurse Consultant's role in identifying cases involving negligence, product liability, torts and criminal litigation

## Legal Nurse Consultant Program Outline

### Paralegal Today

- Lesson 1:  
Today's Professional Paralegal; Career Opportunities; Inner Workings of the Law Office
- Lesson 2:  
Ethics and Professional Responsibility; Sources of American Law; Court System and Alternative Dispute Resolution
- Lesson 3:  
Legal Research and Analysis; Online Legal Research; Legal Writing Form and Substance
- Lesson 4:  
Civil Litigation; Conducting Interviews and Investigations; Trial Procedures
- Lesson 5:  
Criminal Law and Procedures; Tort Law, Product Liability, and Consumer Law; Contracts and Intellectual Property Law
- Lesson 6:  
Real Property and Insurance Law; Family Law and Estates; Business Organizations and Employment Law; Bankruptcy and Environmental Law

### Legal Research and Writing

- Lesson 1:  
Introduction to Law and the US Legal System; Primary Sources; Secondary Sources
- Lesson 2:  
Computer-Assisted Legal Research; Conducting Legal Research
- Lesson 3:  
Updating and Verifying Legal Research; Legal Analysis
- Lesson 4:  
Introduction to Legal Writing; Writing Legal Letters
- Lesson 5:  
Legal Research Memorandums; Trial Court Legal Memorandums
- Lesson 6:  
Appellate Briefs

### Civil Litigation

- Lesson 1:  
Introduction to Litigation; Informal Fact Gathering and Investigation
- Lesson 2:  
Case Evaluation and Strategy; Parties and Jurisdiction
- Lesson 3:  
Pleadings; Laws and Motions; Motion Practice; Provisional Remedies
- Lesson 4:  
Evidence; Discovery
- Lesson 5:  
Settlements; Trial Preparation, Trial, and Appeal
- Lesson 6:  
Enforcement of Judgments; Alternative Dispute Resolution; Social Media in Litigation

### Personal Injury and Torts

- Lesson 1:  
Introduction to Torts and Negligence; First Element of Negligence: Duty; Second Element of Negligence: Breach of Duty
- Lesson 2:  
Third Element of Negligence: Causation of Injury; Fourth Element of Negligence: Damages; Special Issues Related to Negligence
- Lesson 3:  
The Defenses to Negligence; Medical Malpractice
- Lesson 4:  
Intentional Torts to Persons; Intentional Torts to Property; The Defenses to Intentional Torts and Immunities
- Lesson 5:  
Strict Liability and Products Liability; Nuisance; Workers' Compensation
- Lesson 6:  
Discovery and Review of Medical Records; The Tort Litigation Process Before Trial; The Tort Litigation Process During Trial

### Medical Law and Ethics

- Lesson 1:  
Workings of the American Legal System; Court Systems and Legal Procedures
- Lesson 2:  
Judicial Process of Health Information; Principles of Liability

Lesson 3:  
Ethical Standards; Ethical Decisions and Challenges; Bioethics Issues  
Lesson 4:  
Patient Record Requirements; Confidentiality and Informed Consent; Access to Health Information; Specialized Patient Records  
Lesson 5:  
Risk Management, Quality Management, and Utilization Management; Information Systems  
Lesson 6:  
Health Care Fraud and Abuse; Law and Ethics in the Workplace

### **Legal Nurse Consultant Principles**

Lesson 1:  
History, Entry into Practice, and Certification; Professionalism, Ethics, Scope, and Standards of Practice; Legal Fundamentals; Elements of Proof in Negligence Claims; Initiating Litigation, Discovery, and Disclosure; Defense Medical Examinations  
Lesson 2:  
Sources of Medical Information; Access to Medical Records; Electronic Medical Records: An Overview; Elements of Case Analysis: Screening Medical Negligence Claims; Case Analysis: Personal Injury  
Lesson 3:  
Long-Term Care Litigation; Pharmaceutical and Medical Device Product Liability Litigation; Evaluating Toxic Tort Cases; Workers' Compensation Case Evaluation; Evaluating Forensic Cases  
Lesson 4:  
Correctional Health Care and Civil Rights; Employment Law and Occupational Health Safety; Informed Consent; Medical Treatment Decisions: The Patient's Choice; The Employee Retirement Income Security Act and Health Maintenance Organization Litigation  
Lesson 5:  
Risk and Patient Safety for the Legal Nurse Consultant; The Life Care Planning Expert; Medicare Set-Asides; Healthcare Provider Licensure Investigations and Administrative Proceedings

Lesson 6:  
Fraud: Government and Private Sponsored Health Plans and General Case Evaluations; The Role of the Legal Nurse Consultant in the Insurance Industry; Bill Review: The Analysis of Claims for Healthcare Services  
Lesson 7:  
Legal Nurse Consultant Practice within a Law Firm; The Independent Legal Nurse Consultant; The Legal Nurse Consultant as Expert Witness; The Expert Fact Witness: Medical Summary Preparation and Testimony; Communication with Attorneys' Clients in the Medical Malpractice Arena; Researching Medical Literature and Other Information  
Lesson 8:  
Report Preparation: Principles and Process; Locating, Screening, and Communicating with Expert Witnesses; The Role of the Legal Nurse Consultant in the Preparation of Demonstrative Evidence; Alternative Dispute Resolution: Arbitration, Mediation, and Other Settlement Modalities; Trial Preparation and the Trial Process



## CERTIFICATE PROGRAMS

*The following certificate courses have been designed for the purpose of professional growth, personal enrichment and continuing education. These courses have been developed from approved components of our online Career Training Diploma Programs. They are approved by our national and regional accreditors, however they are separate from our Pennsylvania licensure.*

### Torts, Criminal Law & Procedures Course Overview

The Torts, Criminal Law & Procedures certificate course is designed for legal professionals to learn more about the issues affecting society and their legal ramifications. It discusses the complex subject of torts, and how torts are civil wrongs committed against individuals and against people in general. The various classes of wrongs, such as negligence and defamation, are covered. Students will also discover the difference between such civil injuries and crimes, including homicide, larceny, kidnapping, and extortion. Pleadings and practice in civil actions and criminal procedure are also explored, explaining how cases are presented in court and defended. Finally, this course covers critical thinking skills, which are needed when attempting to integrate the information covered into professional life.

### Course Outcomes

- Identify common learning strategies
- Outline the aspects of torts
- Identify legal cause, negligence, and deceit
- Demonstrate an understanding of civil and criminal defamation
- Distinguish a crime from a tort and list the three classes of crime
- Describe larceny and identify the three degrees of larceny
- Provide examples of actions to recover damages in civil suits
- Identify legal terms related to civil actions and criminal procedure
- Explain the process of criminal procedure
- Develop critical thinking skills

### Torts, Criminal Law & Procedures Course Outline

#### Unit I: Blackstone's Skills for Success

Chapter 1: Discover How You Learn

Chapter 2: Find a Place to Study

Chapter 3: Learn How to Study

#### Unit II: Torts

Lesson 1: Torts: An Introduction

Lesson 2: Negligence

Lesson 3: Defamation and Damages

Lesson 4: Right of Privacy and Relationships

#### Unit III: Criminal Law



Lesson 5: Crimes, Intent, and Criminal Capacity  
Lesson 6: Burglary, Arson, and Offenses Against Property

#### **Unit IV: Pleadings and Practice in Civil Actions, Criminal Procedure**

Lesson 7: Pleadings in Civil Actions  
Lesson 8: Pleadings in Civil Actions  
Lesson 9: Practice in Civil Actions  
Lesson 10: Criminal Procedure

#### **Unit V: Critical Thinking Skills**

Chapter 1: Introduction to Critical Thinking and the PANIC Method  
Chapter 2: Inference and Judgment  
Chapter 3: Metacognition  
Chapter 4: Forming Strong Conclusions through Predicting  
Chapter 5: Rhetorical Strategies  
Chapter 6: Critical Theories  
Chapter 7: Deductive Reasoning  
Chapter 8: Emotional Intelligence and Critical Thinking

## Foundations of Legal Research Using Lexis® Course Overview

The Foundations of Legal Research Using Lexis® course is designed to help you expand your research capabilities, improve your writing skills, and learn the ins and outs of computer-assisted legal research. Using Lexis®, the leading online legal, news, and business information service for paralegals and lawyers, you will gain a solid foundation in the principles and practice of Legal Research and Writing. Blackstone's accredited online Legal Research using Lexis® is designed to prepare students to assist attorneys as they draft and establish formal documentation for their casework.

### Course Outcomes

- Identify common learning strategies
- Demonstrate an understanding of basic grammar, proper punctuation and sentence structure to compose professional written communication
- Describe the role paralegals play in conducting research
- Explain the difference between a primary and secondary source
- Discuss the different types of primary sources
- Describe legal research, writing, and revising processes
- Compose sample legal documents
- Conduct online legal research using the Lexis® legal research system

### Foundations of Legal Research Using Lexis® Course Outline

#### **Unit I: Blackstone's Skills for Success**

Chapter 1: Discover How You Learn

Chapter 2: Find a Place to Study

Chapter 3: Learn How to Study

#### **Unit II: Legal Research and Writing Part I**

Chapter 1: Introduction to the Law and the U.S. Legal System

Chapter 2: Primary Sources

Chapter 3: Secondary Sources

Chapter 4: Computer-Assisted Legal Research

Chapter 5: Conducting Legal Research

Chapter 6: Updating and Verifying Legal Research

Chapter 7: Legal Analysis

#### **Unit III: Legal Research and Writing Part II**

Chapter 1: Introduction to Legal Writing

Chapter 2: Writing Legal Letters

Chapter 3: Legal Research Memorandums

Chapter 4: Trial Court Legal Memorandums

Chapter 5: Appellate Briefs

## **Unit IV: English Usage and Written Communication**

Chapter 1: Parts of Speech

Chapter 2: Parts of a Sentence

Chapter 3: Pronouns, Verbs, and Agreement

Chapter 4: Sentence Types and Punctuation

Chapter 5: Written Communications

## **Unit V: Legal Research Using Lexis ®**

- Online Tutorial
- One-on-one training with a dedicated Lexis Instructor
- Training Session 1 – Initial Case Analysis
- Training Session 2 – Cite Checking with Shepard's
- Training Session 3 – Drafting Legal Documents
- Training Session 4 – Public Records and News
- Training Session 5 – Company and Financial Information

## Anatomy, Medical Terminology & HIPAA Course Overview

The Anatomy, Medical Terminology & HIPAA certificate course covers the terminology encountered in the various medical fields, including body systems and related diseases, procedures and abbreviations. Since professionalism and confidentiality are both required traits of those employed in healthcare, this course examines proper procedures to follow on the job and legal requirements set in place to protect patients. This course features a full year of access to Stedman's Medical Dictionary for the Health Professions and Nursing Online with audio pronunciations, images and videos to enhance learning. A grammar and communications tutorial is also included to help students refine their business correspondence skills.

### Course Outcomes

- Identify common learning strategies
- Demonstrate knowledge of guidelines for grammar, punctuation, and written correspondence
- Identify common word elements in medical terms
- Identify common medical terms related to the organization of the body and the various body systems
- Analyze medical terms to determine their meaning
- Summarize HIPAA regulations
- Explain the importance of medical ethics

## Anatomy, Medical Terminology & HIPAA Course Outline

### Unit I: Blackstone's Skills for Success

- Chapter 1: Discover How You Learn
- Chapter 2: Find a Place to Study
- Chapter 3: Learn How to Study

### Unit II: English Usage and Written Communication

- Chapter 1: Parts of Speech
- Chapter 2: Parts of a Sentence
- Chapter 3: Pronouns, Verbs, and Agreement
- Chapter 4: Sentence Types and Punctuation
- Chapter 5: Written Communications

### Unit III: Anatomy and Medical Terminology 1: An Introduction

- Chapter 1: Basic Elements of Medical Terms
- Chapter 2: Prefixes
- Chapter 3: Roots and Suffixes
- Chapter 4: Body Structure

### Unit IV: Anatomy and Medical Terminology 2

- Chapter 5: The Skeletal System
- Chapter 6: The Muscular System
- Chapter 7: The Integumentary System

### **Unit V: Anatomy and Medical Terminology 3**

Chapter 9: The Cardiovascular System

Chapter 10: The Urinary System

Chapter 11: The Digestive System

Chapter 12: The Nervous System

### **Unit VI: Anatomy and Medical Terminology 4**

Chapter 13: The Endocrine System

Chapter 14: Eyes and Ears

Chapter 15: Blood, Lymphatic, and Immune Systems

Chapter 16: The Reproductive System

### **Unit VII: Medical Ethics & HIPAA**

Chapter 1: Professional Development

Chapter 2: Medicolegal Ethics

Chapter 3: HIPAA for the Allied Healthcare Worker

## Medical Transcription Fundamentals Course Overview

The Medical Transcription Fundamentals course prepares the student to perform medical transcription and gives practical transcription experience. It provides keyboarding skills to build typing speed and accuracy. Students will learn about the systems of the body as well as common diseases and procedures. Anatomy and medical vocabulary is also covered.

### Course Outcomes

- Identify common learning strategies
- Describe how computers, internet and electronic communication impact the workplace today
- Describe the components of a healthcare record
- Demonstrate knowledge of guidelines for grammar, punctuation, editing, and transcription
- Perform accurate transcription from sample dictation
- Identify common diseases, diagnostic and surgical procedures, laboratory tests and drugs used to treat disorders and diseases
- Differentiate between a healthcare record and a medical report

## Medical Transcription Fundamentals Course Outline

### **Unit I: Blackstone's Skills for Success**

Chapter 1: Discover How You Learn  
Chapter 2: Find a Place to Study  
Chapter 3: Learn How to Study

### **Unit II: Introduction to Computers, the Internet and Electronic Communication**

Chapter 1: Introduction to Computers  
Chapter 2: The Internet  
Chapter 3: Electronic Communication

### **Unit III: Fundamentals of Medical Transcription 1**

Chapter 1: Welcome to Hillcrest Medical Center  
Chapter 2: Association for Healthcare Documentation Integrity  
Chapter 3: Understanding Medical Records

### **Unit IV: Fundamentals of Medical Transcription 2**

Chapter 4: Transcription Rules for Hillcrest Medical Center and Quali-Care Clinic  
Chapter 5: CMTips  
Chapter 6: Report Formatting Guidelines

## **Unit V: Fundamentals of Medical Transcription 3**

- Case Study 1: Reproductive System
- Case Study 2: Gastrointestinal System
- Case Study 3: Cardiopulmonary System
- Case Study 4: Pediatric Neurology/Orthopedics Systems
- Case Study 5: Psychology/Neurology System
- Case Study 6: Reproductive System/Mammary Glands
- Case Study 7: Orthopedics/Endocrine Systems
- Case Study 8: Vascular/Renal Systems
- Case Study 9: Musculoskeletal System
- Case Study 10: Respiratory System

## **Unit VI: Fundamentals of Medical Transcription 4**

- Chapter 7: Welcome to Quali-Care Clinic
- Chapter 8: Chronic Care Reports

## **Unit VII: Fundamentals of Medical Transcription 5**

- Chapter 9: Speech Recognition Editing & Common Dictation Errors

## Medical Office Procedures Course Overview

The Medical Office Procedures course discusses the basics about managing the front office of a medical practice, clinic or other healthcare setting. Legal and ethical issues, professionalism, communications, and common office procedures are covered. It provides keyboarding skills to build typing speed and accuracy and trains students on leading medical office billing and practice management software.

### Course Outcomes

- Identify common learning strategies
- Describe how computers, internet and electronic communication impact the workplace today
- Describe the duties of a medical office assistant
- Demonstrate the correct way to schedule appointments, interact with patients by phone and in person, register patients, file documents and records, and process office mail.
- Compare and contrast types of health insurance
- Differentiate between a healthcare record and a medical report

### Medical Office Procedures Course Outline

#### **Unit I: Blackstone's Skills for Success**

Chapter 1: Discover How You Learn

Chapter 2: Find a Place to Study

Chapter 3: Learn How to Study

#### **Unit II: Introduction to Computers, the Internet and Electronic Communication**

Chapter 1: Introduction to Computers

Chapter 2: The Internet

Chapter 3: Electronic Communication

#### **Unit III: Administrative Medical Assisting 1**

Chapter 1: Becoming a Successful Student

Chapter 2: The Healthcare Industry

Chapter 3: The Medical Assisting Profession

Chapter 4: Professional Behavior in the Workplace

Chapter 5: Interpersonal Skills

Chapter 6: Medicine and Ethics

Chapter 7: Medicine and Law

#### **Unit IV: Administrative Medical Assisting 2**

Chapter 8: Computer Concepts

Chapter 9: Telephone Techniques

Chapter 10: Scheduling Appointments

Chapter 11: Patient Reception and Processing



Chapter 12: Office Environment and Daily Operations  
Chapter 13: Written Communications and Mail Processing  
Chapter 14: Medical Records Management  
Chapter 15: Health Information Management  
Chapter 16: Privacy in the Physician's Office

### **Unit V: Administrative Medical Assisting 3**

Chapter 17: Basics of Diagnostic Coding  
Chapter 18: Basics of Procedural Coding  
Chapter 19: Basics of Health Insurance  
Chapter 20: The Health Insurance Claim Form  
Chapter 21: Professional Fees, Billing, and Collecting

### **Unit VI: Administrative Medical Assisting 4**

Chapter 22: Banking Services and Procedures  
Chapter 23: Management of Practice Finances  
Chapter 24: Medical Practice Management and Human Resources  
Chapter 25: Medical Practice Marketing and Customer Service  
Chapter 26: Assisting with Medical Emergencies  
Chapter 27: Career Development and Life Skills

### **Unit VII: Medical Office Practice 1**

Module 1: Telecommunication  
Module 2: Patient Registration  
Module 3: Scheduling

### **Unit XIV: Medical Office Practice 2**

Module 4: Beginning the Visit  
Module 5: Coding the Visit  
Module 6: Billing the Visit  
Module 7: Ending the Visit

### **Unit XV: Medical Office Practice 3**

CMAA Online Study Guide:  
Module 1: Foundational Knowledge  
Module 2: Communication and Professionalism  
Module 3: Medical Law, Ethics, and Compliance  
Module 4: Scheduling  
Module 5: Patient Encounter  
Module 6: Billing and Revenue Cycle  
Module 7: Medical Practice Administrative Procedures and Logistics  
CMAA Online Practice Test

## Medical Billing Course Overview

The Medical Billing course is designed for allied health employees who wish to expand their knowledge of medical billing. Students will learn the basics of health insurance, and working with insurance to submit claims, and collect, process and post payments to patient accounts. This course will provide information on private health insurance as well as Medicare and Medicaid, workers' compensation and disability benefits programs. A unit on computer and keyboarding skills will help build typing speed and accuracy.

### Course Outcomes

- Identify common learning strategies
- Describe how computers, internet and electronic communication impact the workplace today
- Describe the duties of a medical biller
- Explain the various types of health insurance
- Examine the life cycle of an insurance claim
- Compare and contrast electronic and paper claim processes

## Medical Billing Course Outline

### Unit I: Blackstone's Skills for Success

Chapter 1: Discover How You Learn

Chapter 2: Find a Place to Study

Chapter 3: Learn How to Study

### Unit II: Introduction to Computers, the Internet and Electronic Communication

Chapter 1: Introduction to Computers

Chapter 2: The Internet

Chapter 3: Electronic Communication

### Unit III: Introduction to Insurance and Coding 1

Chapter 1: Role of an Insurance Billing Specialist

Chapter 2: Privacy, Security and HIPAA

Chapter 3: Compliance, Fraud, and Abuse

Chapter 4: Basics of Health Insurance

Chapter 5: The Blue Plans, Private Insurance, and Managed Care Plans

Chapter 6: Medicare

Chapter 7: Medicaid and Other State Programs

Chapter 8: Tricare and Veterans' Health Care

Chapter 9: Workers' Compensation

Chapter 10: Disability Income Insurance and Disability Benefit Programs

### Unit IV: Introduction to Insurance and Coding 2

Chapter 11: Medical Documentation and the Electronic Health Record

Chapter 12: Diagnostic Coding

Chapter 13: Procedural Coding

Chapter 14: The Paper Claim CMS-1500

Chapter 15: The Electronic Claim

### **Unit V: Introduction to Insurance and Coding 3**

Chapter 16: Receiving Payments and Insurance Problem Solving

Chapter 17: Collection Strategies

Chapter 18: Ambulatory Surgical Center

Chapter 19: Hospital Outpatient and Inpatient Billing

Chapter 20: Seeking a Job and Attaining Professional Advancement

## Medical Coding Course Overview

The Medical Coding course is designed for allied health employees who wish to expand their knowledge of medical coding. Students will learn the basics of medical coding with training in ICD-10, HCPCS II and CPT coding. Students will be able to practice their coding skills using online coding software. A unit on computer and keyboarding skills will help build typing speed and accuracy.

### Course Outcomes

- Identify common learning strategies
- Describe how computers, internet and electronic communication impact the workplace today
- Describe the duties of a medical coder
- Demonstrate the use of online coding software
- Apply the correct ICD-10, HCPCS II, and CPT codes to sample cases
- Identify various body systems and code their related procedures

### Medical Coding Course Outline

#### **Unit I: Blackstone's Skills for Success**

Chapter 1: Discover How You Learn

Chapter 2: Find a Place to Study

Chapter 3: Learn How to Study

#### **Unit II: Introduction to Computers, the Internet and Electronic Communication**

Chapter 1: Introduction to Computers

Chapter 2: The Internet

Chapter 3: Electronic Communication

#### **Unit III: Practical Applications of Coding 1**

Chapter 1: Reimbursement, HIPAA, and Compliance

Chapter 2: An Overview of ICD-10-CM

Chapter 3: ICD-10-CM Outpatient Coding and Reporting Guidelines

Chapter 4: Using ICD-10-CM

Chapter 5: Chapter-Specific Guidelines (ICD-10-CM Chapters 1-10)

Chapter 6: Chapter-Specific Guidelines (ICD-10-CM Chapters 11-14)

Chapter 7: Chapter-Specific Guidelines (ICD-10-CM Chapters 15-21)

Chapter 8: Introduction to CPT

Chapter 9: Introduction to the Level II National Codes (HCPCS)

Chapter 10: Modifiers

Chapter 11: Evaluation and Management (E/M) Services

Chapter 12: Anesthesia

Chapter 13: Surgery Guidelines and General Surgery

Chapter 14: Integumentary System

Chapter 15: Musculoskeletal System

## **Unit IV: Practical Applications of Coding 2**

Chapter 16: Respiratory System

Chapter 17: Cardiovascular System

Chapter 18: Hemic, Lymphatic, Mediastinum, and Diaphragm

Chapter 19: Digestive System

Chapter 20: Urinary and Male Genital Systems

Chapter 21: Reproductive, Intersex Surgery, Female Genital System, and Maternity Care and Delivery

Chapter 22: Endocrine and Nervous Systems

Chapter 23: Eye, Ocular Adnexa, Auditory, and Operating Microscope

Chapter 24: Radiology

Chapter 25: Pathology/Laboratory

Chapter 26: Medicine

Chapter 27: Inpatient Coding

## Leadership Skills Course Overview

The Leadership Skills course teaches the fundamentals of supervising and working with others, leading and motivating a team, and managing human resources. Effective leadership requires an understanding of people and diversity, an ability to adapt to change, critical thinking skills, and knowledge of decision-making and planning processes, all of which are covered in this course. Knowledge of management and human resource principles and practices will give any student or professional insight into important processes such as hiring and conflict management, and provide a good model of behavior for those in leadership positions.

## Course Outcomes

- Identify common learning strategies
- Explain the traditional functions of management
- Describe the types of skills that managers need to effectively perform their jobs
- Identify guidelines for creating a positive climate and motivating employees
- Develop a solid understanding of essential communication skills
- Discuss the need for cultural awareness
- Explain the attributes to effective teamwork and developing a team
- Interpret and use critical theories
- Apply time mastery and productivity skills in professional and personal settings

## Leadership Skills Course Outline

### Unit I: Blackstone's Skills for Success

- Chapter 1: Discover How You Learn
- Chapter 2: Find a Place to Study
- Chapter 3: Learn How to Study

### Unit II: Management Practices & Principles

- Chapter 1: The Supervisor: Manager and Leader
- Chapter 2: Effective Communication
- Chapter 3: Creating a Positive Work Climate
- Chapter 4: Building Teams and Managing Conflict
- Chapter 5: Delegation
- Chapter 6: Developing Job Expectations
- Chapter 7: Recruiting Employees
- Chapter 8: Selecting Employees
- Chapter 9: Orienting and Training Employees
- Chapter 10: Performance Evaluation
- Chapter 11: Disciplining Employees

### Unit III: Interpersonal Communications

- Chapter 1: Aspects of a Positive Workplace Environment
- Chapter 2: Communication
- Chapter 3: Diversity in the Workplace
- Chapter 4: Team Building

## **Unit IV: Critical Thinking Skills**

Chapter 1: Introduction to Critical Thinking and the PANIC Method

Chapter 2: Inference and Judgment

Chapter 3: Metacognition

Chapter 4: Forming Strong Conclusions through Predicting

Chapter 5: Rhetorical Strategies

Chapter 6: Critical Theories

Chapter 7: Deductive Reasoning

Chapter 8: Emotional Intelligence and Critical Thinking

## **Unit V: Time & Stress Management**

Chapter 1: LifeTime Patterns (Values)

Chapter 2: The Power of LifeTime Habits

Chapter 3: Goals, Objectives, and Outcomes

Chapter 4: Choosing Your Priorities

Chapter 5: Planning and Scheduling Activities

Chapter 6: Interruptions, the #1 TimeThief

Chapter 7: TimeLogs

Chapter 8: TimeTips

Chapter 9: Self-Esteem and Time Management

Chapter 10: Stress Management

## Personal Caregiver Course Overview

Blackstone's online Personal Caregiver training program is a perfect fit for individuals interested in working with the elderly, the disabled, and patients recovering from illness and injuries by maintaining their quality of life in their home environment. Learn relevant caregiving skills that can be applied to a variety of work fields within the home care and healthcare industries. Across the nation, thousands of people require personal care in settings such as home health organizations, rehabilitation centers, and home care placement services.

### Course Outcomes

- Identify common learning strategies
- Develop effective oral and written communication skills as well as critical thinking skills
- Explain the responsibilities of the personal caregiver to accurately observe, record and report information about the client, family and home environment
- Identify ways of meeting client's needs in each developmental stage
- Describe the importance of medical ethics in regards to the personal caregiver
- Demonstrate the correct practice of standard (universal) precautions in a client's home to prevent spread of infection
- Demonstrate the procedures for moving, positioning, and transferring clients
- Demonstrate personal care procedures such as oral hygiene, bathing, grooming and range of motion exercises
- Apply standard procedures for measuring vital signs
- Demonstrate special procedures such as heat/cold applications, medication administration, collecting specimens, oxygen use, intravenous infusions, dry dressings, and infection control
- Discuss the role of the personal caregiver in caring for clients with special healthcare needs such as the elderly, infants and children, and those with mental illnesses
- Explain how the personal caregiver meets the physical, emotional, social and spiritual needs of the dying client
- Follow appropriate emergency procedures when required

### Personal Caregiver Course Outline

#### **Unit I: Blackstone's Skills for Success**

Chapter 1: Discover How You Learn

Chapter 2: Find a Place to Study

Chapter 3: Learn How to Study

#### **Unit II: Interpersonal Communications**

Chapter 1: The Supervisor: Manager and Leader

Chapter 2: Effective Communication

Chapter 3: Creating a Positive Work Climate

Chapter 4: Building Teams and Managing Conflict



### **Unit III: Personal Caregiver 1**

- Chapter 1: Learning About Home Care
- Chapter 2: The Home Care Industry
- Chapter 3: Developing Effective Communication Skills
- Chapter 4: Understanding Your Client's Needs
- Chapter 5: Understanding How the Body Works
- Chapter 6: Observing, Reporting, and Recording
- Chapter 7: Working With Ill and Disabled Clients

### **Unit IV: Personal Caregiver 2**

- Chapter 8: Maintaining a Safe Environment
- Chapter 9: Maintaining a Healthy Environment
- Chapter 10: Meeting the Client's Nutritional Needs

### **Unit V: Professional Development and Ethics**

- Chapter 1: Professional Development
- Chapter 2: Medicolegal Ethics
- Chapter 3: HIPAA for the Allied Healthcare Worker

### **Unit VI: Personal Caregiver 3**

- Chapter 11: Preventing Infection/Medical Asepsis
- Chapter 12: Body Mechanics
- Chapter 13: Bedmakings
- Chapter 14: Personal Care
- Chapter 15: Elimination
- Chapter 16: Collecting Specimens
- Chapter 17: Measuring Vital Signs
- Chapter 18: Special Procedures

### **Unit VII: Personal Caregiver 4**

- Chapter 19: Caring for Older Adults
- Chapter 20: Caring for Mothers, Infants, and Children
- Chapter 21: Caring for Clients with Mental Illness
- Chapter 22: Caring for Clients with Illnesses Requiring Home Care
- Chapter 23: Caring for the Client at the End of Life
- Chapter 24: Emergencies

## Ethics for Paralegals Course Overview

Blackstone's Ethics for Paralegals course provides 5 hours of CLEs for NALA and NALS-certified paralegals required to meet the legal ethics requirement for recertification. This fully online, self-paced course discusses ethical issues important for paralegals such as the unauthorized practice of law, ethical walls, fiduciary duty, and rules of confidentiality. Additional information about paralegal certification and licensing is also included.

### Course Outcomes

- Explain how the paralegal profession evolved
- Describe the tasks of a paralegal
- Differentiate between legal and paralegal responsibilities
- Differentiate between certification and licensing
- List the pros and cons of licensure
- Cite advantages and disadvantages of becoming a freelance paralegal
- Elaborate on duties paralegals may perform
- Explain the rules of confidentiality relating to attorneys and paralegals
- Describe an "ethical wall"
- Define fiduciary duty
- Differentiate between billable and nonbillable hours
- Define fee splitting
- Elaborate on advertising and freelance and independent paralegals
- Describe the importance of paralegal conduct
- Understand the duty of reporting misconduct
- Describe the importance of pro bono work
- Describe the value of lifelong learning

### Ethics for Paralegals Course Outline

Module 1: Evolution of the Paralegal Profession

Module 2: Tasks of a Paralegal

Module 3: Attorney vs. Paralegal Responsibilities

Module 4: Certification and Licensing

Module 5: Freelance and Independent Paralegals

Module 6: Confidentiality, Ethical Walls, and Screening

Module 7: Fees and Fee Sharing

Module 8: Advertising

Module 9: The Integrity of the Paralegal Profession

## ADVANCED PARALEGAL COURSES

### Advanced Paralegal Course Outcomes

*The following certificate courses have been designed for the purpose of professional growth, personal enrichment and continuing education. These courses have been developed from approved components of our online Career Training Diploma Programs. However, they are separate from our Pennsylvania licensure and accreditation.*

Each advanced paralegal course covers a critical topic and arms you with specialized knowledge that can help you advance in your current job. At Blackstone our advanced paralegal courses are written by distance education experts and reviewed by legal industry professionals to help you with your continuing education hours.

#### **Civil Litigation (50)**

- Describe the basic civil litigation process
- Identify skills of a litigation paralegal and tasks performed by a litigation paralegal
- Describe the various courts within the federal and state court systems
- Define and identify types of jurisdiction
- Identify the paralegal's role in the case investigation and the gathering of evidence
- Define and describe the responses to the initial pleading
- Outline the steps involved in drafting, serving, and amending the complaint
- Explain the procedures for making and opposing a motion
- Describe the paralegal's role in the discovery process
- Compare and contrast the different types of depositions
- Describe the advantages and disadvantages of interrogatories
- Describe the duties a litigation paralegal might perform regarding settlement
- Describe the litigation paralegal's function at trial
- Explain how to draft the appellate brief

#### **Business & Corporate Law (51)**

- Describe historical and constitutional foundations related to business law
- Describe the relationship between business ethics and the law
- Identify the basic elements and classifications of contracts
- Describe the obligation of the parties involved in sales and lease contracts
- Explain how the Uniform Computer Information Transactions Act (UCITA) affects e-contracts
- Identify the requirements that must be met for an instrument to be negotiable
- Define and explain a security interest

- Outline and describe some major forms of business organization used by entrepreneurs in the United States
- Identify and describe the express and implied powers of corporations
- Describe the duties agents and principles owe to each other

### **Real Estate Law (52)**

- Define real property and differentiate between types of ownership and estates
- Describe the different forms of concurrent ownership
- Discuss encumbrances, easements, and licenses
- Outline the basic requirements for a legal contract, explain the remedies for a breach of contract, and identify the parties to a contract
- Explain how to prepare a deed
- Identify the paralegal's role in certain aspects of real estate finance
- Discuss title examinations, and explain the paralegal's role in ordering and preparing title examinations
- Describe the importance of title insurance and discuss how to prepare an insurance commitment and review a title insurance policy
- Outline the parts of a real estate closing and discuss the closing process
- Provide samples of real estate documents including affidavits, deeds, closing statements and other documents, and explain how to complete each document
- Explain and differentiate between the condominium and cooperative form of property ownership
- Describe different methods of surveying and land description and explain how to prepare a legal description of land
- Discuss commercial leases and lease provisions, including the remedies for a default of the lease available to both the landlord and the tenant
- Identify and describe the express and implied powers of corporations
- Describe the duties agents and principles owe to each other

### **Practical Bankruptcy Law (53)**

- Provide a history and overview of bankruptcy
- Discuss the Bankruptcy Code and the Bankruptcy Rules
- Explain the role of the paralegal in a bankruptcy practice
- Establish the building blocks of bankruptcy law
- Identify different sources of law, explain how to perform legal research, and give the basics of legal writing
- Discuss bankruptcy litigation and appeals, from establishing jurisdiction and venue to appealing a case

- Discuss how to prepare for and begin a bankruptcy case
- Explain how a Chapter 7 bankruptcy case works from the debtor's perspective
- Describe a Chapter 7 bankruptcy case from a trustee's perspective
- Distinguish between Chapter 12 and Chapter 13 bankruptcy cases and explain how these cases work for family farmers and individual reorganizations
- Discuss Chapter 11 bankruptcy cases and explain how complex reorganizations work
- Describe a bankruptcy case from the perspective of secured creditors, unsecured creditors, and lessors
- Explain how taxes are determined, prioritized, and paid in bankruptcy cases
- Discuss the systems used to file bankruptcy cases and obtain bankruptcy court documents electronically, and describe the future role of paralegals

### **Personal Injury/Torts (54)**

- Define tort law and list its categories and purposes
- Explain the role of foreseeability in tort law
- Explain the difference between battery and assault
- Define and explain strict liability
- Identify the elements and defenses of negligence
- Discuss the role of products liability in the media
- Define and identify torts against and within the family and torts connected to the land
- Explain defamation and related terms
- Discuss misrepresentation, tortious interference, and tort defenses
- Define workers' compensation and identify covered diseases and injuries

### **Family Law (55)**

- Paralegal's role in a family law firm
- How to help draft a premarital agreement
- How to help draft a cohabitation agreement
- What legal issues come up prior to marriage
- The different types of marriages
- The issue of same-sex marriage
- The grounds for an annulment
- Conflict of law issues related to annulments
- Consequences of an annulment decree
- Co-fault grounds for divorce

- Fault grounds for divorce
- How a judicial separation works
- Jurisdictional issues involved in divorces
- Pre-trial and trial matters in a divorce case
- Alternative dispute resolution
- Enforcement of divorce judgments
- How to help draft a separation agreement
- How alimony is determined
- How property division is determined
- How separation agreements are modified
- How child custody and visitation rights are determined
- What to expect from a parent v. parent custody case
- What to expect from other types of custody cases
- The laws prohibiting child snatching
- How child support is determined
- How child support is enforced
- The tax consequences of separation and divorce
- The legal rights of women, including employment rights and reproductive rights
- Illegitimacy rights
- How to help with a paternity proceeding
- The legal status of children, especially those who have been abused or neglected
- The different kinds of adoption
- How to help with an adoption procedure
- The new science of motherhood, including frozen embryos
- The surrogate controversy
- Intrafamily torts
- Vicarious liability

### **Wills, Trusts, and Estates (56)**

- Describe the benefits of having a will
- Explain the implications of dying without a will
- List the categories of facts needed for estate planning
- Distinguish between real property and personal property
- Describe the different kinds of nonprobate property
- Determine how property is distributed through the law of intestate

succession

- Describe the legal requirements for executing, changing, and revoking a will
- Understand typical paragraphs in a will
- Explain laws enacted to protect family members
- List advantages and disadvantages of different kinds of trusts
- Describe some of the uniform laws
- List the titles and duties of a personal representative
- Understand different types of probate proceedings
- Learn about the tax forms a personal representative must file
- Explain the law on advance directives and anatomical gifts

### **Criminal Law (57)**

- Understand criminal law and the criminal legal system of the United States
- Explain the paralegal's role in the prosecution of crimes and the administration of justice in criminal proceedings
- Identify the components of and classification of various criminal acts
- Explain the elements of crimes against property, public order and safety, and justice and administration, as well as inchoate and organized crimes
- Explain different types of defenses and their elements
- Identify the paralegal's role in the intake procedure in a prosecutor's office and in drafting a complaint
- Understand the legal elements of search and seizure, including the legal use of warrants and the preparation of warrants
- Discuss a defendant's rights concerning confession
- Explain and understand the paralegal's role in pretrial procedures from initial appearance to pretrial conference
- Describe the paralegal's duties and tasks during the trial procedure
- Understand terms and forms of sentencing and punishment

### **Immigration Law (58)**

- Understand the role various federal agencies play in an immigration application or case, including the Department of Homeland Security agencies, the Department of State, the Department of Justice and the Department of Labor.
- Learn how to navigate various government immigration websites and select proper forms and procedures for specific immigration applications.
- Distinguish between the legal status of immigrants, nonimmigrants and U.S

citizens and develop an understanding of how to analyze key immigration documents.

- Determine the requirements for nonimmigrant (temporary) visas for visiting, work, commerce, study and other purposes.
- Learn the requirements to apply for permanent residency through family, employment-based petitions or humanitarian applications.
- Understand the difference between consular processing and applying for adjustment of status and the relevant forms for each.
- Explain the requirements for humanitarian-based immigration relief such as asylum, withholding of removal or protection under the Convention against torture, and special provisions for children, victims of interpersonal violence, crimes and human trafficking.
- Understand the eligibility requirements for naturalization
- Determine relevant questions to enable you to conduct a client interview.
- Understand the pathway of an immigration case in immigration and appellate courts
- Explore ethical issues arising in immigration practice.

### **Interviewing and Investigating (59)**

- Demonstrate a basic knowledge of the purpose and role of factual investigation and interviewing as it relates to formal discovery and informal investigation in the law office.
- Describe the American adversarial system.
- Explain formal discovery in civil and criminal procedure.
- Describe the basic rules of evidence and how they are applied in interviewing and investigating by legal professionals.
- Discuss relevant ethical and professional concerns including the unauthorized practice of law, client confidences, conflicts of interest, and improper communications.
- Illustrate the communication and factual analysis skills needed to competently plan and carry out an effective investigation in a realistic case context including locating public and private records, identifying fact witnesses, locating qualified expert witnesses, and the scheduling and conducting of a client interview and a witness interview as well as the preparation of a witness statement.



# Blackstone Career Institute



## LICENSURE, ACCREDITATION, AND MEMBERSHIPS

Blackstone Career Institute's credentials are your assurance that Blackstone meets quality educational and business standards set by reputable organizations that have assessed our programs and business operations. Blackstone is:

- Licensed by the State Board of Private Licensed Schools, Department of Education, Commonwealth of Pennsylvania
- Accredited by the Distance Education Accreditation Commission, Washington, D.C.
- Accredited by the Middle States Commission on Secondary Schools, Philadelphia, PA.
- An accredited member of the Better Business Bureau with a rating of A+
- Member of the Greater Lehigh Valley, PA Chamber of Commerce
- Selected by G.I. Jobs magazine as a Military-Friendly School



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